# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

	FORM 10-Q		
(Mark One			
X	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHA 1934	NGE A	CT <b>O</b> F
	For the quarterly period ended September 30, 2015		
	or		
	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHAIGAS	NGE A	CT OF
	For the transition period from to		
	Commission file number 001-32293		
	HARTFORD LIFE INSURANCE COMPANY	Z	
	(Exact name of registrant as specified in its charter)		
	Connecticut 06-0974148		
	(State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.)		
	200 Hopmeadow Street, Simsbury, Connecticut 06089 (Address of principal executive offices)		
	(860) 547-5000 (Registrant's telephone number, including area code)		
	by check mark:	Yes	No
during tl	nether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 he preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to any requirements for the past 90 days.	X	
be subm	nether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to nitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the nt was required to submit and post such files).	X	
	nether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definited filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.	itions of "l	arge
L	Smaller reporting company ☐ arge accelerated filer ☐ Non Accelerated filer ☑		
	nether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) ctober 29, 2015, there were outstanding 1,000 shares of Common Stock, \$5,690 par value per share, of the registrant.		X
The regi format.	istrant meets the conditions set forth in General Instruction (H) (1) of Form 10-Q and is therefore filing this Form with the re	duced dis	closure

### HARTFORD LIFE INSURANCE COMPANY QUARTERLY REPORT ON FORM 10-Q FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2015

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### **Forward-Looking Statements**

Certain of the statements contained herein are forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by words such as "anticipates," "intends," "plans," "seeks," "believes," "estimates," "expects," "projects," and similar references to future periods.

Forward-looking statements are based on our current expectations and assumptions regarding economic, competitive, legislative and other developments. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. They have been made based upon management's expectations and beliefs concerning future developments and their potential effect upon Hartford Life Insurance Company and its subsidiaries (collectively, the "Company"). Future developments may not be in line with management's expectations or may have unanticipated effects. Actual results could differ materially from expectations, depending on the evolution of various factors, including those set forth in Part I, Item 1A, Risk Factors in the Company's 2014 Form 10-K Annual Report. These important risks and uncertainties include:

- challenges related to the Company's current operating environment, including global political, economic and market conditions, and the effect of financial market disruptions, economic downturns or other potentially adverse macroeconomic developments on the attractiveness of our products, the returns in our investment portfolios and the hedging costs associated with our runoff annuity block;
- financial risk related to the continued reinvestment of our investment portfolios and performance of our hedge program for our runoff annuity block;
- market risks associated with our business, including changes in interest rates, credit spreads, equity prices, market volatility and foreign exchange rates, commodities prices, and implied volatility levels, as well as continuing uncertainty in key sectors such as the global real estate market;
- the impact on our investment portfolio if our investment portfolio is concentrated in any particular segment of the economy;
- volatility in our statutory and United States ("U.S.") GAAP earnings and potential material changes to our results resulting from our adjustment of our risk management program to emphasize protection of economic value;
- the impact on our statutory capital of various factors, including many that are outside the Company's control, which can in turn affect our credit and
  financial strength ratings, cost of capital, regulatory compliance and other aspects of our business and results;
- risk associated with the use of analytical models in making decisions in key areas such as underwriting, capital, hedging, and reserving;
- the potential for differing interpretations of the methodologies, estimations and assumptions that underlie the valuation of the Company's financial instruments that could result in changes to investment valuations;
- the subjective determinations that underlie the Company's evaluation of other-than-temporary impairments on available-for-sale securities;
- the potential for further acceleration of deferred policy acquisition cost amortization;
- the potential for valuation allowances against deferred tax assets;
- risks to our business, financial position, prospects and results associated with negative rating actions or downgrades in the Company's financial strength and credit ratings or negative rating actions or downgrades relating to our investments;
- · losses due to nonperformance or defaults by others including reinsurers, sourcing partners, derivative counterparties and other third parties;
- the possible occurrence of terrorist attacks and the Company's ability to contain its exposure, including limitations on coverage from the federal government under applicable reinsurance terrorism laws;
- the possibility of a pandemic, or other natural or man-made disaster that may adversely affect our businesses;
- the potential for losses due to our reinsurers' unwillingness or inability to meet their obligations under reinsurance contracts and the availability, pricing and adequacy of reinsurance to protect us against losses;
- the cost and other effects of increased regulation as a result of the implementation of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, and the potential effect of other domestic and foreign regulatory developments, including those that could adversely impact the Company's operating costs and required capital levels;
- · unfavorable judicial or legislative developments;
- the impact of changes in federal or state tax laws;

- the impact of potential changes in accounting principles and related financial reporting requirements;
- the Company's ability to maintain the availability of its systems and safeguard the security of its data in the event of a disaster, cyber or other information security incident or other unanticipated event;
- the risk that our framework for managing operational risks may not be effective in mitigating material risk and loss to the Company;
- the potential for difficulties arising from outsourcing and similar third-party relationships;
- the Company's ability to protect its intellectual property and defend against claims of infringement; and
- the risks, challenges and uncertainties associated with The Hartford's capital management plan, including as a result of changes in its financial position and earnings, share price, capital position, legal restrictions, other investment opportunities, and other factors;
- the risks, challenges and uncertainties associated with The Hartford's expense reduction initiatives and other actions, which may include acquisitions, divestitures or restructurings;
- other factors described in such forward-looking statements.

Any forward-looking statement made by the Company in this document speaks only as of the date of the filing of this Form 10-Q. Factors or events that could cause the Company's actual results to differ may emerge from time to time, and it is not possible for the Company to predict all of them. The Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise.

#### Part I. FINANCIAL INFORMATION

### Item 1. Financial Statements

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholder of Hartford Life Insurance Company Hartford, Connecticut

We have reviewed the accompanying condensed consolidated balance sheet of Hartford Life Insurance Company and subsidiaries (the "Company") as of September 30, 2015, and the related condensed consolidated statements of operations and comprehensive income for the three-month and nine-months ended September 30, 2015 and 2014 and statements of changes in stockholder's equity, and cash flows for the nine-month periods ended September 30, 2015 and 2014. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of the Company as of December 31, 2014, and the related consolidated statements of operations, comprehensive income, changes in stockholder's equity, and cash flows for the year then ended (not presented herein); and in our report dated February 27, 2015, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2014 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

DELOITTE & TOUCHE LLP Hartford, Connecticut October 29, 2015

### HARTFORD LIFE INSURANCE COMPANY AND SUBSIDIARIES

### Condensed Consolidated Statements of Operations

	 Three Months September		Nine Months September	
(In millions)	2015	2014	2015	2014
		(Unai	udited)	
Revenues				
Fee income and other	\$ 261 \$	292	\$ 816 \$	923
Earned premiums	27	56	73	(15)
Net investment income	364	391	1,129	1,178
Net realized capital gains (losses):				
Total other-than-temporary impairment ("OTTI") losses	(25)	(10)	(34)	(21)
OTTI losses recognized in other comprehensive income (losses) ("OCI")	1	_	2	1
Net OTTI losses recognized in earnings	(24)	(10)	(32)	(20)
Other net realized capital gains	2	60	14	614
Total net realized capital gains (losses)	(22)	50	(18)	594
Total revenues	630	789	2,000	2,680
Benefits, losses and expenses				
Benefits, loss and loss adjustment expenses	360	421	993	1,090
Amortization of deferred policy acquisition costs	34	134	73	188
Insurance operating costs and other expenses	126	144	406	696
Reinsurance gain on dispositions	(20)	_	(28)	_
Dividends to policyholders	_	_	_	2
Total benefits, losses and expenses	500	699	1,444	1,976
Income before income taxes	130	90	556	704
Income tax expense (benefit)	12	(1)	63	157
Net income	 118	91	493	547
Net income attributable to noncontrolling interest	1	3	1	3
Net income attributable to Hartford Life Insurance Company	\$ 117 \$	88	\$ 492 \$	544

See Notes to Condensed Consolidated Financial Statements

### HARTFORD LIFE INSURANCE COMPANY AND SUBSIDIARIES

### Condensed Consolidated Statements of Comprehensive Income

	Three Month September	Nine Months Ended September 30,			
(In millions)	 2015	2014	2015	2014	
		(Un	audited)		
Net income	\$ 118 \$	91	\$ 493 \$	547	
Other comprehensive income (loss):					
Changes in net unrealized gain on securities	(87)	(16)	(451)	555	
Changes in net gain on cash flow hedging instruments	13	(15)	5	(14)	
Changes in foreign currency translation adjustments	_	(1)	_	(1)	
OCI, net of tax	(74)	(32)	(446)	540	
Comprehensive income	44	59	47	1,087	
Less: comprehensive income attributable to noncontrolling interest	1	3	1	3	
Comprehensive income attributable to Hartford Life Insurance Company	\$ 43 \$	56	\$ 46 \$	1,084	

See Notes to Condensed Consolidated Financial Statements

### HARTFORD LIFE INSURANCE COMPANY AND SUBSIDIARIES Condensed Consolidated Balance Sheets

(In millions, except for share data)	Septe	mber 30, 2015	December	31, 2014
		(Unau	udited)	
Assets				
Investments:				
Fixed maturities, available-for-sale, at fair value (amortized cost of \$23,587 and \$23,260)	\$	25,078	\$	25,436
Fixed maturities, at fair value using the fair value option (includes variable interest entity assets, at fair value, of \$50 and \$139)		192		280
Equity securities, available-for-sale, at fair value (cost of \$167 and \$525) (includes equity securities, at fair value using the fair value option, of \$0 and \$248, and variable interest entity assets of \$1 and \$0)		167		514
Mortgage loans (net of allowance for loan losses of \$19 and \$15)		2,914		3,109
Policy loans, at outstanding balance		1,427		1,430
Limited partnerships, and other alternative investments (includes variable interest entity assets of \$2 and \$3)		1,249		1,309
Other investments		352		442
Short-term investments (includes variable interest entity assets of \$0 and \$15)		1,083		2,162
Total investments		32,462		34,682
Cash		450		258
Premiums receivable and agents' balances		22		27
Reinsurance recoverables		20,303		20,053
Deferred policy acquisition costs		481		521
Deferred income taxes, net		1,476		1,237
Other assets		711		308
Separate account assets		121,623		134,689
Total assets	\$	177,528	\$	191,775
Liabilities				
Reserve for future policy benefits and unpaid losses and loss adjustment expenses	\$	13,810	\$	13,624
Other policyholder funds and benefits payable		31,407		31,994
Other liabilities (including variable interest entity liabilities of \$11 and \$22)		2,353		2,177
Separate account liabilities		121,623		134,689
Total liabilities		169,193		182,484
Commitments and Contingencies (Note 6)				
Stockholder's Equity				
Common stock—1,000 shares authorized, issued and outstanding, par value \$5,690		6		6
Additional paid-in capital		5,686		6,688
Accumulated other comprehensive income, net of tax		775		1,221
Retained earnings		1,868		1,376
Total stockholder's equity		8,335		9,291
Total liabilities and stockholder's equity	\$	177,528	\$	191,775

See Notes to Condensed Consolidated Financial Statements

Balance, end of period

### HARTFORD LIFE INSURANCE COMPANY AND SUBSIDIARIES Condensed Consolidated Statements of Changes in Stockholder's Equity

(In millions)	Common Stock	Additional Paid-In Capital		Accumulated Other Comprehensive Income		Retained Earnings	Non- Controlling Interest	Total Stockholder's Equity
				(Una	audi	ted)		
Nine Months Ended September 30, 2015								
Balance, beginning of period	\$ 6 \$	6,68	8 \$	1,221	\$	1,376	\$ _	\$ 9,291
Capital contributions to parent	_	(1,00	2)	_		_	_	(1,002)
Net income	_	_	_	_		492	1	493
Change in noncontrolling interest ownership	_	-	_	_		_	(1)	(1)
Total other comprehensive loss	_	_	_	(446)		_	_	(446)
Balance, end of period	\$ 6 \$	5,68	<b>6</b> \$	775	\$	1,868	\$ _	\$ 8,335
Nine Months Ended September 30, 2014								
Balance, beginning of period	\$ 6 \$	6,95	9 \$	574	\$	700	\$ _	\$ 8,239
Capital contributions to parent	_	(27	3)	_		_	_	(273)
Net income	_	_	_	_		544	3	547
Change in noncontrolling interest ownership	_	_	-	_		_	(3)	(3)
Total other comprehensive income	_	_	-	540		_		540

See Notes to Condensed Consolidated Financial Statements

6,686 \$

1,114 \$

1,244 \$

\$

9,050

6 \$

\$

### HARTFORD LIFE INSURANCE COMPANY AND SUBSIDIARIES

### Condensed Consolidated Statements of Cash Flows

		nths Ended nber 30,
(In millions)	 2015	2014
	(Una	udited)
Operating Activities		
Net income	\$ 493	\$ 54
Adjustments to reconcile net income to net cash provided by operating activities:		
Amortization of deferred policy acquisition costs	73	188
Additions to deferred policy acquisition costs	(5)	(12
Net realized capital (gains) losses	18	(594
Reinsurance gain on dispositions	(28)	_
Depreciation and amortization	(7)	(:
Other operating activities, net	23	152
Change in assets and liabilities:		
Increase in reserve for future policy benefits and unpaid losses and loss adjustment expenses and unearned premiums	147	512
(Increase) decrease in reinsurance recoverables	(24)	14:
(Increase) decrease in receivables and other assets	(116)	1:
Decrease in payables and accruals	(74)	(76'
Increase in accrued and deferred income taxes	35	123
Net cash provided by operating activities	 535	304
Investing Activities		
Proceeds from the sale/maturity/prepayment of:		
Fixed maturities, available-for-sale	8,962	8,16
Fixed maturities, fair value option	57	339
Equity securities, available-for-sale	529	82
Mortgage loans	397	17
Partnerships	168	8:
Payments for the purchase of:		
Fixed maturities, available-for-sale	(9,194)	(5,54
Fixed maturities, fair value option	(40)	
Equity securities, available-for-sale	(188)	
Mortgage loans	(206)	(11:
Partnerships	(109)	(74
Net proceeds from (payments for) derivatives	12	(62
Net increase (decrease) in policy loans	(12)	;
Net proceeds from (payments for) short-term investments	1,090	(44'
Other investing activities, net	_	34
Net cash provided by investing activities	1,466	2,37
Financing Activities		
Deposits and other additions to investment and universal life-type contracts	3,673	3,660
Withdrawals and other deductions from investment and universal life-type contracts	(12,780)	(17,328
Net transfers from separate accounts related to investment and universal life-type contracts	8,218	11,030
Net proceeds from securities loaned or sold under agreements to repurchase	113	_
Capital contributions to parent	(1,002)	(27:
Net repayments at maturity or settlement of consumer notes	(31)	(1)
Net cash used for financing activities	(1,809)	(2,920
Foreign exchange rate effect on cash	_	,
Net increase (decrease) in cash	192	(232
Cash — beginning of period	258	440
Cash — end of period	\$ 450	\$ 214
Supplemental Disclosure of Cash Flow Information:		
Net cash received (paid) during the period for income taxes	\$ (15)	\$ 6
Noncash return of capital		,

(Dollar amounts in millions, unless otherwise stated)
(Unaudited)

### 1. Basis of Presentation and Significant Accounting Policies

Hartford Life Insurance Company (together with its subsidiaries, "HLIC," "Company," "we" or "our") is a provider of insurance and investment products in the United States ("U.S.") and is a wholly-owned subsidiary of Hartford Life, Inc., a Delaware corporation ("HLI"). The Hartford Financial Services Group, Inc. ("The Hartford") is the ultimate parent of the Company.

On June 30, 2014, HLI completed the sale of all of the issued and outstanding equity of Hartford Life Insurance KK, a Japanese company ("HLIKK") to ORIX Life Insurance Corporation ("Buyer"), a subsidiary of ORIX Corporation, a Japanese company. Upon closing, HLIKK recaptured certain risks reinsured to the Company and Hartford Life and Annuity Insurance Company ("HLAI"), a wholly owned subsidiary of the Company, by terminating intercompany agreements. The Buyer is responsible for all liabilities related to the recaptured business. However, HLAI has continued to provide reinsurance for yen denominated fixed payout annuities of approximately \$783 as of September 30, 2015. For further discussion of this transaction see Note 7 - Transactions with Affiliates of Notes to Condensed Consolidated Financial Statements.

Effective April 1, 2014, The Company terminated its mode and coinsurance with funds withheld reinsurance agreement with White River Life Reinsurance ("WRR"), following receipt of approval from the State of Connecticut Insurance Department ("CTDOI") and Vermont Department of Financial Regulation. On April 30, 2014 The Hartford dissolved WRR. For further discussion of this transaction, see Note 7 - Transactions with Affiliates of Notes to Condensed Consolidated Financial Statements.

Effective March 3, 2014, The Hartford made Hartford Life and Accident Insurance Company ("HLA") the single nationwide underwriting company for its Group Benefits business by capitalizing HLA to support the Group Benefits business and separating it from the legal entities that support The Hartford's Talcott Resolution operating segment. On January 30, 2014, The Hartford received approval from the CTDOI for HLAI and the Company to dividend approximately \$800 of cash and invested assets to HLA and this dividend was paid on February 27, 2014. All of the issued and outstanding equity of the Company was then distributed from HLA to HLI and the Company became a direct subsidiary of HLI.

In 2015, the Company is only permitted to pay \$316 in dividends to its parent without prior approval from the CTDOI. Through September 30, 2015, the Company paid dividends of approximately \$1.0 billion to its parent, based on the approval of the CTDOI. The Company has no ordinary dividend capacity for the remainder of 2015.

The Company has ceded reinsurance in connection with the sales of its Retirement Plans and Individual Life businesses in 2013 to Massachusetts Mutual Life Insurance Company ("MassMutual") and The Prudential Insurance Company of America ("Prudential"), respectively. The Company's obligations to its direct policyholders that have been reinsured to MassMutual and Prudential are secured by invested assets held in trust. Net of invested assets held in trust, as of September 30, 2015, the Company has \$1.5 billion of reinsurance recoverables from Prudential representing approximately 18% of the Company's consolidated stockholder's equity. Net of invested assets held in trust, as of September 30, 2015, the Company has no other reinsurance-related concentrations of credit risk greater than 10% of the Company's consolidated stockholder's equity.

The Condensed Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial information, which differ materially from the accounting practices prescribed by various insurance regulatory authorities. These Condensed Consolidated Financial Statements and Notes should be read in conjunction with the Consolidated Financial Statements and Notes thereto included in the Company's 2014 Form 10-K Annual Report. The results of operations for interim periods are not necessarily indicative of the results that may be expected for the full year.

The accompanying Condensed Consolidated Financial Statements and Notes are unaudited. These financial statements reflect all adjustments (generally consisting only of normal accruals) which are, in the opinion of management, necessary for the fair presentation of the financial position, results of operations and cash flows for the interim periods. The Company's significant accounting policies are summarized in Note 1 - Basis of Presentation and Significant Accounting Policies of Notes to Consolidated Financial Statements included in the Company's 2014 Form 10-K Annual Report.

### Consolidation

The Condensed Consolidated Financial Statements include the accounts of HLIC, companies in which the Company directly or indirectly has a controlling financial interest and those variable interest entities ("VIEs") which the Company is required to consolidate. Entities in which HLIC has significant influence over the operating and financing decisions but is not required to consolidate are reported using the equity method. For further discussions on VIEs, see Note 3 - Investments and Derivative Instruments of Notes to Condensed Consolidated Financial Statements. All intercompany transactions and balances between HLIC and its subsidiaries have been eliminated.

### 1. Basis of Presentation and Significant Accounting Policies (continued)

#### **Use of Estimates**

The preparation of financial statements, in conformity with U.S. GAAP, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The most significant estimates include those used in determining estimated gross profits used in the valuation and amortization of assets and liabilities associated with variable annuity and other universal life-type contracts; evaluation of other-than-temporary impairments on available-for-sale securities and valuation allowances on investments; living benefits required to be fair valued; valuation of investments and derivative instruments; valuation allowance on deferred tax assets; and contingencies relating to corporate litigation and regulatory matters. Certain of these estimates are particularly sensitive to market conditions, and deterioration and/or volatility in the worldwide debt or equity markets could have a material impact on the Condensed Consolidated Financial Statements.

### Reclassifications

Certain reclassifications have been made to prior period financial information to conform to the current period presentation.

#### **Future Adoption of New Accounting Standards**

Amendments to Consolidation Guidance

In February 2015, the Financial Accounting Standards Board issued updated consolidation guidance. The amendments revise existing guidance for when to consolidate VIEs and general partners' investments in limited partnerships, end the deferral granted for applying the VIE guidance to certain investment companies, and reduce the number of circumstances where a decision maker's or service provider's fee arrangement is deemed to be a variable interest in an entity. The updates also modify consolidation guidance for determining whether limited partnerships are VIEs or voting interest entities. This guidance is effective for years beginning after December 15, 2015, and may be applied fully retrospectively or through a cumulative effect adjustment to retained earnings as of the beginning of the year of adoption (modified retrospective approach). The Company will adopt the guidance effective as of January 1, 2016 and as a result will consolidate a hedge fund of funds that will be characterized as a VIE under the updated guidance and which the Company has determined it is the primary beneficiary. Previously, this fund of funds was a voting interest entity accounted for under the equity method. The Company will adopt using a modified retrospective approach and the adoption is expected to increase invested assets and other liabilities by an equal amount, with no impact to net income, equity or cash flows.

### 2. Fair Value Measurements

Financial instruments carried at fair value in the Company's Condensed Consolidated Financial Statements include: fixed maturity and equity securities, available-for-sale ("AFS"); fixed maturities at fair value using the fair value option ("FVO"); equity securities, FVO; short-term investments; freestanding and embedded derivatives; certain limited partnerships and other alternative investment; separate account assets and certain other liabilities.

The following section applies to the fair value hierarchy and disclosure requirements for the Company's financial instruments that are carried at fair value. The fair value hierarchy prioritizes the inputs in the valuation techniques used to measure fair value into three broad Levels (Level 1, 2 or 3).

- Level 1 Observable inputs that reflect quoted prices for identical assets or liabilities in active markets that the Company has the ability to access at the measurement date. Level 1 securities include highly liquid U.S. Treasuries, money market funds and exchange traded equity securities, open-ended mutual funds and exchange-traded derivative instruments.
- Level 2 Observable inputs, other than quoted prices included in Level 1, for the asset or liability or prices for similar assets and liabilities. Most fixed maturities and preferred stocks, including those reported in separate account assets, are model priced by vendors using observable inputs and are classified within Level 2. Also included are hedge funds where investment company accounting guidance has been applied to a wholly-owned fund of funds measured at fair value where an investment can be redeemed, or substantially redeemed, at the net asset value per share or equivalent ("NAV") on the measurement date or in the near-term, not to exceed 90 days. Derivative instruments classified within Level 2 are priced using observable market inputs such as swap yield curves and credit default swap curves.
- Valuations that are derived from techniques in which one or more of the significant inputs are unobservable (including assumptions about risk). Level 3 securities include less liquid securities, guaranteed product embedded and reinsurance derivatives and other complex derivative instruments, as well as hedge fund investments carried at fair value, consistent with investment company accounting guidance, that cannot be redeemed in the near-term at the NAV. Because Level 3 fair values, by their nature, contain one or more significant unobservable inputs, as there is little or no observable market for these assets and liabilities, considerable judgment is used to determine the Level 3 fair values. Level 3 fair values represent the Company's best estimate of an amount that could be realized in a current market exchange absent actual market exchanges.

In many situations, inputs used to measure the fair value of an asset or liability position may fall into different levels of the fair value hierarchy. In these situations, the Company will determine the level in which the fair value falls based upon the lowest level input that is significant to the determination of the fair value. Transfers of securities among the levels occur at the beginning of the reporting period. The amount of transfers from Level 1 to Level 2 was \$106 and \$333 for the three and nine months ended September 30, 2015, respectively, and \$89 and \$1.2 billion for the three and nine months ended September 30, 2014, respectively, which represented previously on-the-run U.S. Treasury securities that are now off-the-run. For the three and nine months ended September 30, 2015 and 2014 there were no transfers from Level 2 to Level 1. In most cases, both observable (e.g., changes in interest rates) and unobservable (e.g., changes in risk assumptions) inputs are used in the determination of fair values that the Company has classified within Level 3. Consequently, these values and the related gains and losses are based upon both observable and unobservable inputs. The Company's fixed maturities included in Level 3 are classified as such because these securities are primarily priced by independent brokers and/or within illiquid markets.

### 2. Fair Value Measurements (continued)

The following tables present assets and (liabilities) carried at fair value by hierarchy level. These disclosures provide information as to the extent to which the Company uses fair value to measure financial instruments and information about the inputs used to value those financial instruments to allow users to assess the relative reliability of the measurements.

Significant   Significant	
Private maturities, AFS	rvable
ABS	
CDOs         1,386         —         1,053           CMBS         2,001         —         1,927           Corporate         15,428         —         14,888           Foreign government/government agencies         341         —         325           Municipal         1,147         —         1,097           RMBS         1,512         —         915           US. Treasuries         25,078         378         23,085           Fixed maturities, FVO         192         —         145           Equity securities, trading [1]         11         11         —           Equity securities, AFS         167         97         25           Derivative assets         —         4         —         4           Credit derivatives         4         —         4         —           Foreign exchange derivatives         5         —         5         —           Interest rate derivatives         79         —         9         —           Macro hedge program         100         —         —         —           Macro hedge program         100         —         —         —           Short-term investments         1,083	
CMBS         2,001         —         1,927           Corporate         15,428         —         14,888           Foreign government/government agencies         341         —         325           Municipal         1,147         —         1,097           RMBS         1,512         —         915           U.S. Treasuries         2,320         378         1,942           Total fixed maturities         25,078         378         23,085           Fixed maturities, FVO         192         —         145           Equity securities, arding [1]         11         11         —           Equity securities, AFS         167         97         25           Derivative assets         —         4         —         4           Credit derivatives         4         —         4         —           Foreign exchange derivatives         5         —         5         —         5         —         1         1         —         —         —         1         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         — </td <td>5</td>	5
Corporate	333
Poreign government/government agencies	74
Municipal         1,147         —         1,097           RMBS         1,512         —         915           U.S. Treasuries         2,320         378         1,942           Total fixed maturities         25,078         378         23,085           Fixed maturities, FVO         192         —         145           Equity securities, trading [1]         11         1         —           Equity securities, AFS         167         97         25           Derivative assets         167         97         25           Derivative assets         4         —         4         —         4           Foreign exchange derivatives         5         —         5         —         5           Interest rate derivatives         5         —         79         —         79         —         79         —         79         —         79         —         79         —         79         —         79         —         79         —         79         —         70         —         70         —         70         —         9         —         90         —         9         —         9         —         9         —	540
RMBS         1,512         —         915           U.S. Treasuries         2,320         378         1,942           Total fixed maturities         25,078         378         23,085           Fixed maturities, FVO         192         —         145           Equity securities, trading [1]         11         12         25         25         25         25         25         25         26         26         26         26         26         26         26         26         26         26         26         26         26         26         26         26         26         26         26 <td>16</td>	16
U.S. Treasuries         2,320         378         1,942           Total fixed maturities         25,078         378         23,085           Fixed maturities, FVO         192         —         145           Equity securities, trading [1]         11         11         —           Equity securities, AFS         167         97         25           Derivative assets         —         —         4           Credit derivatives         4         —         4           Foreign exchange derivatives         5         —         5           Interest rate derivatives         79         —         79           Guaranteed minimum withdrawal benefit ("GMWB") hedging instruments         94         —         9           Macro hedge program         100         —         —           Total derivative assets [2]         282         —         97           Short-term investments         1,083         330         753           Reinsurance recoverable for GMWB         73         —         —           Modified coinsurance reinsurance contracts         62         —         62           Separate account assets [3]         117,713         77,356         39,847           Total assets accoun	50
Total fixed maturities         25,078         378         23,085           Fixed maturities, FVO         192         —         145           Equity securities, trading [1]         11         11         —           Equity securities, AFS         167         97         25           Derivative assets         —         —         4           Credit derivatives         4         —         4           Foreign exchange derivatives         79         —         79           Guaranteed minimum withdrawal benefit ("GMWB") hedging instruments         94         —         9           Macro hedge program         100         —         —           Total derivative assets [2]         282         —         97           Short-term investments         1,083         330         753           Reinsurance recoverable for GMWB         73         —         —           Modified coinsurance reinsurance contracts         62         —         62           Separate accounted for at fair value on a recurring basis         \$ 144,661         \$ 78,172         \$ 64,014         \$           Liabilities accounted for at fair value on a recurring basis         \$ 147,011         —         —         \$           Chypicylider funds an	597
Fixed maturities, FVO         192         —         145           Equity securities, trading [1]         11         11         —           Equity securities, AFS         167         97         25           Derivative assets         Securities         Securities <th< td=""><td>_</td></th<>	_
Equity securities, trading [1]         11         11         —           Equity securities, AFS         167         97         25           Derivative assets         Value of the color of the c	1,615
Equity securities, AFS         167         97         25           Derivative assets         4         —         4           Foreign exchange derivatives         5         —         5           Interest rate derivatives         79         —         79           Guaranteed minimum withdrawal benefit ("GMWB") hedging instruments         94         —         9           Macro hedge program         100         —         —           Total derivative assets [2]         282         —         97           Short-term investments         1,083         330         753           Reinsurance recoverable for GMWB         73         —         —           Modified coinsurance reinsurance contracts         62         —         62           Separate account assets [3]         117,713         77,356         39,847           Total assets accounted for at fair value on a recurring basis         144,661         78,172         64,014         8           Liabilities accounted for at fair value on a recurring basis         144,661         78,172         64,014         8           Liabilities accounted for at fair value on a recurring basis         144,661         78,172         64,014         8           Liabilities account	47
Derivative assets         Credit derivatives         4         —         4           Foreign exchange derivatives         5         —         5           Interest rate derivatives         79         —         79           Guaranteed minimum withdrawal benefit ("GMWB") hedging instruments         94         —         9           Macro hedge program         100         —         —           Total derivative assets [2]         282         —         97           Short-term investments         1,083         330         753           Reinsurance recoverable for GMWB         73         —         —           Modified coinsurance reinsurance contracts         62         —         62           Separate account assets [3]         117,713         77,356         39,847           Total assets accounted for at fair value on a recurring basis         \$ 144,661         \$ 78,172         \$ 64,014         \$           Liabilities accounted for at fair value on a recurring basis           Other policyholder funds and benefits payable           GMWB         \$ (270)         \$ —         \$ —         \$           Equity linked notes         (291)         —         —         —           Total other policyholder funds and benefits p	_
Credit derivatives         4         —         4           Foreign exchange derivatives         5         —         5           Interest rate derivatives         79         —         79           Guaranteed minimum withdrawal benefit ("GMWB") hedging instruments         94         —         9           Macro hedge program         100         —         —           Total derivative assets [2]         282         —         97           Short-term investments         1,083         330         753           Reinsurance recoverable for GMWB         73         —         —           Modified coinsurance reinsurance contracts         62         —         62           Separate account assets [3]         117,713         77,356         39,847           Total assets accounted for at fair value on a recurring basis         \$ 144,661         78,172         \$ 64,014         \$           Liabilities accounted for at fair value on a recurring basis           Other policyholder funds and benefits payable           GMWB         \$ (270)         \$ —         \$ —         \$           Equity linked notes         (21)         —         —         —           Total other policyholder funds and benefits payable         (291)	45
Foreign exchange derivatives	
Interest rate derivatives	_
Guaranteed minimum withdrawal benefit ("GMWB") hedging instruments  Macro hedge program  100  ————————————————————————————————	_
Macro hedge program         100         —         —           Total derivative assets [2]         282         —         97           Short-term investments         1,083         330         753           Reinsurance recoverable for GMWB         73         —         —           Modified coinsurance reinsurance contracts         62         —         62           Separate account assets [3]         117,713         77,356         39,847           Total assets accounted for at fair value on a recurring basis         \$ 144,661         \$ 78,172         \$ 64,014         \$           Liabilities accounted for at fair value on a recurring basis         Cother policyholder funds and benefits payable         \$ (270)         \$ -         \$ -         \$           GMWB         \$ (270)         \$ -         \$ -         \$ <td>_</td>	_
Total derivative assets [2] 282 — 97 Short-term investments 1,083 330 753 Reinsurance recoverable for GMWB 73 — — Modified coinsurance reinsurance contracts 62 — 62 Separate account assets [3] 117,713 77,356 39,847  Total assets accounted for at fair value on a recurring basis 114,661 \$ 78,172 \$ 64,014 \$  Liabilities accounted for at fair value on a recurring basis Other policyholder funds and benefits payable GMWB \$ (270) \$ — \$ — \$ Equity linked notes (21) — — Total other policyholder funds and benefits payable Derivative liabilities	85
Short-term investments 1,083 330 753  Reinsurance recoverable for GMWB 73 — —  Modified coinsurance reinsurance contracts 62 — 62  Separate account assets [3] 117,713 77,356 39,847  Total assets accounted for at fair value on a recurring basis 144,661 \$ 78,172 \$ 64,014 \$  Liabilities accounted for at fair value on a recurring basis  Other policyholder funds and benefits payable  GMWB \$ (270) \$ — \$ — \$  Equity linked notes (21) — —  Total other policyholder funds and benefits payable  Derivative liabilities	100
Reinsurance recoverable for GMWB  73 — —  Modified coinsurance reinsurance contracts  62 — 62  Separate account assets [3]  117,713  77,356  39,847  Total assets accounted for at fair value on a recurring basis  Liabilities accounted for at fair value on a recurring basis  Other policyholder funds and benefits payable  GMWB  GMWB  \$ (270) \$ — \$ — \$  Equity linked notes  (21) — —  Total other policyholder funds and benefits payable  Derivative liabilities	185
Modified coinsurance reinsurance contracts  Separate account assets [3]  Total assets accounted for at fair value on a recurring basis  Liabilities accounted for at fair value on a recurring basis  Other policyholder funds and benefits payable  GMWB  GMWB  Equity linked notes  (21)  Total other policyholder funds and benefits payable  Derivative liabilities	_
Separate account assets [3] 117,713 77,356 39,847  Total assets accounted for at fair value on a recurring basis \$ 144,661 \$ 78,172 \$ 64,014 \$  Liabilities accounted for at fair value on a recurring basis  Other policyholder funds and benefits payable  GMWB \$ (270) \$ - \$ - \$  Equity linked notes (21)  Total other policyholder funds and benefits payable  Derivative liabilities	73
Total assets accounted for at fair value on a recurring basis  Liabilities accounted for at fair value on a recurring basis  Other policyholder funds and benefits payable  GMWB \$ (270) \$ - \$ - \$  Equity linked notes (21)  Total other policyholder funds and benefits payable (291)	_
Liabilities accounted for at fair value on a recurring basis  Other policyholder funds and benefits payable  GMWB \$ (270) \$ - \$ - \$  Equity linked notes (21)  Total other policyholder funds and benefits payable (291)  Derivative liabilities	510
Other policyholder funds and benefits payable  GMWB \$ (270) \$ - \$ - \$  Equity linked notes (21)  Total other policyholder funds and benefits payable (291)  Derivative liabilities	2,475
GMWB \$ (270) \$ - \$ - \$  Equity linked notes (21)  Total other policyholder funds and benefits payable (291)  Derivative liabilities	
Equity linked notes (21) — —  Total other policyholder funds and benefits payable (291) — —  Derivative liabilities	
Equity linked notes (21) — —  Total other policyholder funds and benefits payable (291) — —  Derivative liabilities	(270)
Total other policyholder funds and benefits payable (291) — — — Derivative liabilities	(21)
Derivative liabilities	(291)
	, ,
Cledit derivatives $(13)$ — $(13)$	_
Commodity derivatives 4 — —	4
Equity derivatives 20 — 20	_
Foreign exchange derivatives (471) — (471)	_
Interest rate derivatives (314) — (284)	(30)
GMWB hedging instruments 113 — 27	86
Macro hedge program 83 — —	83
Total derivative liabilities [4] (578) — (721)	143
Total liabilities accounted for at fair value on a recurring basis \$ (869) \$ — \$ (721) \$	(148)

### 2. Fair Value Measurements (continued)

	December 31, 2014					
		Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Assets accounted for at fair value on a recurring basis						
Fixed maturities, AFS						
ABS	\$	1,171	\$ —	\$ 1,089	\$ 82	
CDOs		1,148	_	788	360	
CMBS		1,887	_	1,768	119	
Corporate		15,742	_	15,096	646	
Foreign government/government agencies		602	_	572	30	
Municipal		1,052	_	998	54	
RMBS		1,857	_	1,123	734	
U.S. Treasuries		1,977	72	1,905	_	
Total fixed maturities		25,436	72	23,339	2,025	
Fixed maturities, FVO		280	_	196	84	
Equity securities, trading [1]		11	11	_	_	
Equity securities, AFS		514	411	55	48	
Derivative assets						
Credit derivatives		3	_	5	(2)	
Equity derivatives		2	_	_	2	
Foreign exchange derivatives		(1)	_	(1)	_	
Interest rate derivatives		123	_	123	_	
GMWB hedging instruments		119	_	5	114	
Macro hedge program		93	_	_	93	
Total derivative assets [2]		339	_	132	207	
Short-term investments		2,162	199	1,963	_	
Reinsurance recoverable for GMWB		56	_	_	56	
Modified coinsurance reinsurance contracts		34	_	34	_	
Separate account assets [3]		132,198	91,524	40,096	578	
Total assets accounted for at fair value on a recurring basis	\$	161,030	\$ 92,217	\$ 65,815	\$ 2,998	
Liabilities accounted for at fair value on a recurring basis		-	<u> </u>	<u> </u>	<u> </u>	
Other policyholder funds and benefits payable						
GMWB	\$	(139)	\$ —	s —	\$ (139)	
Equity linked notes		(26)	_	_	(26)	
Total other policyholder funds and benefits payable		(165)	_	_	(165)	
Derivative liabilities		()			( )	
Credit derivatives		_	_	1	(1)	
Equity derivatives		28	_	25	3	
Foreign exchange derivatives		(444)	_	(444)	_	
Interest rate derivatives		(409)	_	(382)	(27)	
GMWB hedging instruments		55	_	(1)	56	
Macro hedge program		48	_	_	48	
Total derivative liabilities [4]		(722)	_	(801)	79	
Consumer notes [5]		(3)	_	_	(3)	
Total liabilities accounted for at fair value on a recurring basis	\$	(890)	s —	\$ (801)		

<sup>[1]</sup> Included in other investments on the Condensed Consolidated Balance Sheets.

<sup>[2]</sup> Includes over-the-counter ("OTC") and OTC-cleared derivative instruments in a net positive fair value position after consideration of the accrued interest and impact of collateral posting requirements which may be imposed by agreements, clearing house rules and applicable law. As of September 30, 2015 and December 31, 2014, \$119 and \$399, respectively, of cash collateral liability was netted against the derivative asset value in the Condensed Consolidated Balance Sheet and is excluded from the

preceding table. See the following footnote 4 for derivative liabilities.

- [3] Approximately \$3.8 billion and \$2.5 billion of investment sales receivable, as of September 30, 2015 and December 31, 2014, respectively, are excluded from this disclosure requirement because they are trade receivables in the ordinary course of business where the carrying amount approximates fair value.
- [4] Includes OTC and OTC-cleared derivative instruments in a net negative fair market value position (derivative liability) after consideration of the accrued interest and impact of collateral posting requirements which may be imposed by agreements, clearing house rules and applicable law. In the following Level 3 roll-forward table in this Note 2, the derivative assets and liabilities are referred to as "freestanding derivatives" and are presented on a net basis.
- [5] Represents embedded derivatives associated with non-funding agreement-backed consumer equity-linked notes.

#### 2. Fair Value Measurements (continued)

#### **Determination of Fair Values**

The valuation methodologies used to determine the fair values of assets and liabilities under the "exit price" notion, reflect market-participant objectives and are based on the application of the fair value hierarchy that prioritizes relevant observable market inputs over unobservable inputs. The Company determines the fair values of certain financial assets and liabilities based on quoted market prices where available and where prices represent a reasonable estimate of fair value. The Company also determines fair value based on future cash flows discounted at the appropriate current market rate. Fair values reflect adjustments for counterparty credit quality, the Company's default spreads, liquidity and, where appropriate, risk margins on unobservable parameters.

The fair value process is monitored by the Valuation Committee, which is a cross-functional group of senior management within the Company that meets at least quarterly. The Valuation Committee is co-chaired by the Heads of Investment Operations and Investment Accounting, and has representation from various investment sector professionals, accounting, operations, legal, compliance and risk management. The purpose of the committee is to oversee the pricing policy and procedures by ensuring objective and reliable valuation practices and pricing of financial instruments, as well as addressing valuation issues and approving changes to valuation methodologies and pricing sources. There are also two working groups under the Valuation Committee, a Securities Fair Value Working Group ("Securities Working Group") and a Derivatives Fair Value Working Group ("Derivatives Working Group"), which include various investment, operations, accounting and risk management professionals that meet monthly to review market data trends, pricing and trading statistics and results, and any proposed pricing methodology changes described in more detail in the following paragraphs.

The Company also has an enterprise-wide Operational Risk Management function, led by the Chief Operational Risk Officer, which is responsible for establishing, maintaining and communicating the framework, principles and guidelines of the Company's operational risk management program. This includes model risk management which provides an independent review of the suitability, characteristics and reliability of model inputs; as well as, an analysis of significant changes to current models.

#### Fixed Maturities, Equity Securities, and Short-term Investments

The fair value of fixed maturities, equity securities, and short-term investments in an active and orderly market (e.g. not distressed or forced liquidation) are determined by management after considering the following primary sources of information: quoted prices for identical assets or liabilities, third-party pricing services, independent broker quotations, or pricing matrices. Security pricing is applied using a "waterfall" approach whereby publicly available prices are first sought from third-party pricing services, and the remaining unpriced securities are submitted to independent brokers for prices, or priced using a pricing matrix. Typical inputs used by these pricing methods include, but are not limited to, reported trades, benchmark yields, issuer spreads, bids, offers, and/or estimated cash flows, prepayment speeds, and default rates. Based on the typical trading volumes and the lack of quoted market prices for fixed maturities, third-party pricing services will normally derive the security prices from recent reported trades for identical or similar securities making adjustments through the reporting date based upon the preceding outlined available market observable information. If there are no recently reported trades, the third-party pricing services and independent brokers may use matrix or model processes to develop a security price where future cash flow expectations are developed based upon collateral performance and discounted at an estimated market rate. Included in the pricing of ABS and RMBS are estimates of the rate of future prepayments of principal over the remaining life of the securities. Such estimates are derived based on the characteristics of the underlying structure and prepayment speeds previously experienced at the interest rate levels projected for the underlying collateral. Actual prepayment experience may vary from these estimates.

Prices from third-party pricing services are often unavailable for securities that are rarely traded or are traded only in privately negotiated transactions. As a result, certain securities are priced via independent broker quotations which utilize inputs that may be difficult to corroborate with observable market based data. Additionally, the majority of these independent broker quotations are non-binding.

Private placement securities are priced using a pricing matrix to determine the credit spreads that are used to discount the expected future cash flows for securities for which the Company is unable to obtain a price from a third-party pricing service. Credit spreads are developed each month using market based data for public securities adjusted for credit spread differentials between public and private securities which are obtained from a survey of multiple private placement brokers. The credit spreads determined through this survey approach are based upon the issuer's financial strength and term to maturity, utilizing an independent public security index and trade information and adjusting for the non-public nature of the securities.

### 2. Fair Value Measurements (continued)

The Securities Working Group performs ongoing analysis of the prices and credit spreads received from third parties to ensure that the prices represent a reasonable estimate of the fair value. This process involves quantitative and qualitative analysis and is overseen by investment and accounting professionals. As a part of this analysis, the Company considers trading volume, new issuance activity and other factors to determine whether the market activity is significantly different than normal activity in an active market, and if so, whether transactions may not be orderly considering the weight of available evidence. If the available evidence indicates that pricing is based upon transactions that are stale or not orderly, the Company places little, if any, weight on the transaction price and will estimate fair value utilizing an internal pricing model. In addition, the Company ensures that prices received from independent brokers represent a reasonable estimate of fair value through the use of internal and external cash flow models developed based on spreads, and when available, market indices. As a result of this analysis, if the Company determines that there is a more appropriate fair value based upon the available market data, the price received from the third party is adjusted accordingly and approved by the Valuation Committee. The Company's internal pricing model utilizes the Company's best estimate of expected future cash flows discounted at a rate of return that a market participant would require. The significant inputs to the model include, but are not limited to, current market inputs, such as credit loss assumptions, estimated prepayment speeds and market risk premiums.

The Company conducts other specific monitoring controls around pricing. Daily analyses identify price changes over 3 % for fixed maturities and 5% for equity securities and trade prices that differ over 3% to the current day's price. Weekly analyses identify prices that differ more than 5% from published bond prices of a corporate bond index. Monthly analyses identify price changes over 3%, prices that have not changed, and missing prices. Also on a monthly basis, a second source validation is performed on most sectors. Analyses are conducted by a dedicated pricing unit that follows up with trading and investment sector professionals and challenges prices with vendors when the estimated assumptions used differ from what the Company feels a market participant would use. Examples of other procedures performed include, but are not limited to, initial and on-going review of third-party pricing services' methodologies, review of pricing statistics and trends and back testing recent trades.

The Company has analyzed the third-party pricing services' valuation methodologies and related inputs, and has also evaluated the various types of securities in its investment portfolio to determine an appropriate fair value hierarchy level based upon trading activity and the observability of market inputs. Most prices provided by third-party pricing services are classified into Level 2 because the inputs used in pricing the securities are market observable. Due to a general lack of transparency in the process that brokers use to develop prices, most valuations that are based on brokers' prices are classified as Level 3. Some valuations may be classified as Level 2 if the price can be corroborated with observable market data.

### Derivative Instruments, Including Embedded Derivatives within Investments

Derivative instruments are fair valued using pricing valuation models that utilize independent market data inputs for OTC derivatives, quoted market prices for exchange-traded and OTC-cleared derivatives, or independent broker quotations. Excluding embedded and reinsurance related derivatives, as of September 30, 2015 and December 31, 2014, 94% and 95%, respectively, of derivatives, based upon notional values, were priced by valuation models or quoted market prices. The remaining derivatives were priced by broker quotations.

The Derivatives Working Group performs ongoing analysis of the valuations, assumptions and methodologies used to ensure that the prices represent a reasonable estimate of the fair value. This process involves quantitative and qualitative analysis and is overseen by investment and accounting professionals. The Company performs various controls on derivative valuations which include both quantitative and qualitative analysis. Analyses are conducted by a dedicated derivative pricing team that works directly with investment sector professionals to analyze impacts of changes in the market environment and investigate variances. On a daily basis, market valuations are compared to counterparty valuations for OTC derivatives. There is a monthly analysis to identify market value changes greater than pre-defined thresholds, stale prices, missing prices and zero prices. Also on a monthly basis, a second source validation, typically to broker quotations, is performed for certain of the more complex derivatives and all new deals during the month. A model validation review is performed on any new models, which typically includes detailed documentation and validation to a second source. The model validation documentation and results of validation are presented to the Valuation Committee for approval. There is a monthly control to review changes in pricing sources to ensure that new models are not moved to production until formally approved.

The Company utilizes derivative instruments to manage the risk associated with certain assets and liabilities. However, the derivative instrument may not be classified with the same fair value hierarchy level as the associated assets and liabilities. Therefore the realized and unrealized gains and losses on derivatives reported in Level 3 may not reflect the offsetting impact of the realized and unrealized gains and losses of the associated assets and liabilities.

### 2. Fair Value Measurements (continued)

#### Valuation Techniques and Inputs for Investments

Generally, the Company determines the estimated fair value of its fixed maturities, equity securities, and short-term investments using the market approach. The income approach is used for securities priced using a pricing matrix, as well as for derivative instruments. For Level 1 investments, which are comprised of on-the-run U.S. Treasuries, exchange-traded equity securities, short-term investments, and exchange traded futures and option contracts, valuations are based on observable inputs that reflect quoted prices for identical assets in active markets that the Company has the ability to access at the measurement date.

For most of the Company's debt securities, the following inputs are typically used in the Company's pricing methods: reported trades, benchmark yields, bids and/or estimated cash flows. For securities, except U.S. Treasuries, inputs also include issuer spreads which may consider credit default swaps. Derivative instruments are valued using mid-market inputs that are predominantly observable in the market.

A description of additional inputs used in the Company's Level 2 and Level 3 measurements is included in the following discussion:

- Level 2 The fair values of most of the Company's Level 2 investments are determined by management after considering prices received from third party pricing services. These investments include most fixed maturities and preferred stocks, including those reported in separate account assets, as well as derivative instruments.
  - ABS, CDOs, CMBS and RMBS Primary inputs also include monthly payment information, collateral performance, which varies by
    vintage year and includes delinquency rates, collateral valuation loss severity rates, collateral refinancing assumptions, credit default
    swap indices and, for ABS and RMBS, estimated prepayment rates.
  - Corporates, including investment grade private placements Primary inputs also include observations of credit default swap curves
    related to the issuer.
  - Foreign government/government agencies —Primary inputs also include observations of credit default swap curves related to the issuer and political events in emerging market economies.
  - Municipals Primary inputs also include Municipal Securities Rulemaking Board reported trades and material event notices, and issuer financial statements.
  - Short-term investments Primary inputs also include material event notices and new issue money market rates.
  - Credit derivatives Primary inputs include the swap yield curve and credit default swap curves.
  - Foreign exchange derivatives Primary inputs include the swap yield curve, currency spot and forward rates, and cross currency basis curves.
  - *Interest rate derivatives* Primary input is the swap yield curve.
- Most of the Company's securities classified as Level 3 include less liquid securities such as lower quality ABS, CMBS, commercial real estate ("CRE") CDOs and RMBS primarily backed by sub-prime loans. Also included in Level 3 are securities valued based on broker prices or broker spreads, without adjustments. Primary inputs for non-broker priced investments, including structured securities, are consistent with the typical inputs used in Level 2 measurements noted above, but are Level 3 due to their less liquid markets. Additionally, certain long-dated securities are priced based on third party pricing services, including municipal securities, foreign government/government agencies, and bank loans. Primary inputs for these long-dated securities are consistent with the typical inputs used in Level 2 measurements noted above, but include benchmark interest rate or credit spread assumptions that are not observable in the marketplace. Also included in Level 3 are below investment grade private placements, as well as certain derivative instruments that either have significant unobservable inputs or are valued based on broker quotations. Significant inputs for these derivative contracts primarily include the typical inputs used in the preceding noted Level 1 and Level 2 measurements; but also include equity and interest rate volatility and swap yield curves beyond observable limits, and commodity price curves.

### 2. Fair Value Measurements (continued)

### Significant Unobservable Inputs for Level 3 Assets Measured at Fair Value

The following tables present information about significant unobservable inputs used in Level 3 assets measured at fair value. The tables exclude securities such as ABS and CRE CDOs for which fair values are predominately based on broker quotations.

As of September 30, 2015

Securities					<b>Unobservable Inputs</b>				
Assets accounted for at fair value on a recurring basis		Fair Value	Predominant Valuation Method	Significant Unobservable Input	Minimum	Maximum	Weighted Average [1]	Impact of Increase in Input on Fair Value [2]	
				Spread (encompasses					
			Discounted cash	prepayment, default risk and loss					
CMBS	\$	74	flows	severity)	36bps	586bps	197bps	Decrease	
			Discounted cash						
Corporate [3]		225	flows	Spread	70bps	735bps	296bps	Decrease	
			Discounted cash						
Municipal [3]		32	flows	Spread	197bps	197bps	197bps	Decrease	
			Discounted cash						
RMBS		597	flows	Spread	53bps	1,176bps	162bps	Decrease	
				Constant prepayment rate	<u>%</u>	9%	3%	Decrease [4]	
				Constant default rate	1%	14%	6%	Decrease	
				Loss severity	<u>%</u>	100%	79%	Decrease	
				As of Decemb	er 31, 2014				
				Spread (encompasses					
			Discounted cash	prepayment, default risk and loss					
CMBS	\$	119	flows	severity)	46bps	2,475bps	284bps	Decrease	
			Discounted cash						
Corporate [3]		324	flows	Spread	123bps	765bps	267bps	Decrease	
			Discounted cash						
Municipal [3]		32	flows	Spread	212bps	212bps	212bps	Decrease	
			Discounted cash						
RMBS		734	flows	Spread	23bps	1,904bps	141bps	Decrease	
				Constant prepayment rate	<u> </u> %	7%	3%	Decrease [4]	
				Constant default rate	1%	14%	7%	Decrease	
				Loss severity	%	100%	78%	Decrease	

<sup>[1]</sup> The weighted average is determined based on the fair value of the securities.

<sup>[2]</sup> Conversely, the impact of a decrease in input would have the opposite impact to the fair value as that presented in the preceding table.

<sup>[3]</sup> Level 3 corporate and municipal securities excludes those for which the Company bases fair value on broker quotations as noted in the following discussion.

<sup>[4]</sup> Decrease for above market rate coupons and increase for below market rate coupons.

### 2. Fair Value Measurements (continued)

Significant Unobservable Inputs for Level 3 Assets Measured at Fair Values (continued)

As of September 30, 2015

Freestanding Derivatives Unobservable Inputs								
		Fair 'alue	Predominant Valuation Method	Significant Unobservable Input	Minimum	Maximum	Impact of Increase in Input on Fair Value [1]	
Interest rate derivative								
Interest rate swaps		(30)	Discounted cash flows	Swap curve beyond 30 years	3%	3%	Decrease	
GMWB hedging instruments								
Customized swaps		171	Discounted cash flows	Equity volatility	10%	40%	Increase	
Macro hedge program								
Equity options		183	Option model	Equity volatility	15%	28%	Increase	
				As of December	er 31, 2014			
Interest rate derivative								
Interest rate swaps	\$	(29)	Discounted cash flows	Swap curve beyond 30 years	3%	3%	Decrease	
Interest rate swaptions		2	Option Model	Interest rate volatility	1%	1%	Increase	
GMWB hedging instruments								
Equity options		46	Option model	Equity volatility	22%	34%	Increase	
Customized swaps		124	Discounted cash flows	Equity volatility	10%	40%	Increase	
Macro hedge program		•						
Equity options		141	Option model	Equity volatility	27%	28%	Increase	

<sup>[1]</sup> Conversely, the impact of a decrease in input would have the opposite impact to the fair value as that presented in the table. Changes are based on long positions, unless otherwise noted. Changes in fair value will be inversely impacted for short positions.

Securities and derivatives for which the Company bases fair value on broker quotations predominately include ABS, CDOs, corporate, fixed maturities, FVO. Due to the lack of transparency in the process brokers use to develop prices for these investments, the Company does not have access to the significant unobservable inputs brokers use to price these securities and derivatives. The Company believes however, the types of inputs brokers may use would likely be similar to those used to price securities and derivatives for which inputs are available to the Company, and therefore may include, but not be limited to, loss severity rates, constant prepayment rates, constant default rates and counterparty credit spreads. Therefore, similar to non broker priced securities and derivatives, generally, increases in these inputs would cause fair values to decrease. For the three months ended, September 30, 2015, no significant adjustments were made by the Company to broker prices received.

### **Product Derivatives**

The Company formerly offered and subsequently reinsured certain variable annuity products with U.S. GMWB riders. Also the Company formerly assumed GMWB, guaranteed minimum income benefit ("GMIB") and guaranteed minimum accumulation benefit ("GMAB") from HLIKK. Upon its sale, HLIKK recaptured certain risks reinsured to the Company and HLAI by terminating intercompany agreements. The Buyer is responsible for all liabilities related to the recaptured business. For further discussion of the sale, see Note 1 - Basis of Presentation and Significant Accounting Policies of Notes to Condensed Consolidated Financial Statements.

### 2. Fair Value Measurements (continued)

The GMWB provides the policyholder with a guaranteed remaining balance ("GRB") which is generally equal to premiums less withdrawals. If the policyholder's account value is reduced to a specified level through a combination of market declines and withdrawals, but the GRB still has value, the Company is obligated to continue to make annuity payments to the policyholder until the GRB is exhausted. Certain contract provisions can increase the GRB at contract holder election or after the passage of time. The GMWB represents an embedded derivative in the variable annuity contract. When it is determined that (1) the embedded derivative possesses economic characteristics that are not clearly and closely related to the economic characteristics of the host contract, and (2) a separate instrument with the same terms would qualify as a derivative instrument, the embedded derivative is bifurcated from the host for measurement purposes. The embedded derivative, which is reported with the host instrument in the Consolidated Balance Sheets, is carried at fair value with changes in fair value reported in net realized capital gains and losses. The Company's GMWB liability, excluding life-contingent payments, is carried at fair value and reported in other policyholder funds in the Condensed Consolidated Balance Sheets. The notional value of the embedded derivative is the GRB.

In valuing the embedded derivative, the Company attributes to the derivative a portion of the fees collected from the contract holder equal to the present value of future GMWB claims (the "Attributed Fees"). All changes in the fair value of the embedded derivative are recorded in net realized capital gains and losses. The excess of fees collected from the contract holder over the Attributed Fees are associated with the host variable annuity contract reported in fee income.

Effective April 1, 2014, HLAI, terminated its reinsurance agreement with an affiliated captive reinsurer and recaptured all reinsurance risks. For further information regarding this reinsurance agreement, see Note 7 - Transactions with Affiliates of Notes to Condensed Consolidated Financial Statements.

### **GMWB** Reinsurance Derivative

The Company has reinsurance arrangements in place to transfer a portion of its risk of loss due to GMWB. These arrangements are recognized as derivatives and carried at fair value in reinsurance recoverables. Changes in the fair value of the reinsurance agreements are reported in net realized capital gains and losses.

The fair value of the GMWB reinsurance derivative is calculated as an aggregation of the components described in Living Benefits Required to be Fair Valued discussion below and is modeled using significant unobservable policyholder behavior inputs, identical to those used in calculating the underlying liability, such as lapses, fund selection, resets and withdrawal utilization and risk margins.

### Living Benefits Required to be Fair Valued (in Other Policyholder Funds and Benefits Payable)

Fair values for GMWBs classified as embedded derivatives are calculated using the income approach based upon internally developed models because active, observable markets do not exist for those items. The fair value of these GMWBs and the related reinsurance and customized freestanding derivatives are calculated as an aggregation of the following components: Best Estimate Claim Payments; Credit Standing Adjustment; and Margins. The resulting aggregation is reconciled or calibrated, if necessary, to market information that is, or may be, available to the Company, but may not be observable by other market participants, including reinsurance discussions and transactions. The Company believes the aggregation of these components, as necessary and as reconciled or calibrated to the market information available to the Company, results in an amount that the Company would be required to transfer or receive, for an asset, to or from market participants in an active liquid market, if one existed, for those market participants to assume the risks associated with the guaranteed minimum benefits and the related reinsurance and customized derivatives. The fair value is likely to materially diverge from the ultimate settlement of the liability as the Company believes settlement will be based on our best estimate assumptions rather than those best estimate assumptions plus risk margins. In the absence of any transfer of the guaranteed benefit liability to a third party, the release of risk margins is likely to be reflected as realized gains in future periods' net income. Each component described in the following discussion is unobservable in the marketplace and requires subjectivity by the Company in determining its value. Oversight of the Company's valuation policies and processes for product and GMWB reinsurance derivatives is performed by a multidisciplinary group comprised of finance, actuarial and risk management professionals. This multidisciplinary group reviews and approves changes and enhancements to the Company's val

#### 2. Fair Value Measurements (continued)

#### Best Estimate

#### Claim Payments

The Best Estimate Claims Payments are calculated based on actuarial and capital market assumptions related to projected cash flows, including the present value of benefits and related contract charges, over the lives of the contracts, incorporating expectations concerning policyholder behavior such as lapses, fund selection, resets and withdrawal utilization. For the customized derivatives, policyholder behavior is prescribed in the derivative contract. Because of the dynamic and complex nature of these cash flows, best estimate assumptions and a Monte Carlo stochastic process is used in valuation. The Monte Carlo stochastic process involves the generation of thousands of scenarios that assume risk neutral returns consistent with swap rates and a blend of observable implied index volatility levels. Estimating these cash flows involves numerous estimates and subjective judgments regarding a number of variables. These variables include expected markets rates of return, market volatility, correlations of market index returns to funds, fund performance, discount rates, and assumptions about policyholder behavior which emerge over time.

At each valuation date, the Company assumes expected returns based on:

- risk-free rates as represented by the Eurodollar futures, LIBOR deposits and swap rates to derive forward curve rates;
- market implied volatility assumptions for each underlying index based primarily on a blend of observed market "implied volatility" data;
- correlations of historical returns across underlying well known market indices based on actual observed returns over the ten years preceding the valuation date; and
- three years of history for fund indexes compared to separate account fund regression.

On a daily basis, the Company updates capital market assumptions used in the GMWB liability model such as interest rates, equity indices and the blend of implied equity index volatilities. The Company monitors various aspects of policyholder behavior and may modify certain of its assumptions, including living benefit lapses and withdrawal rates, if credible emerging data indicates that changes are warranted. In addition, the Company will continue to evaluate policyholder behavior assumptions as we implement initiatives to reduce the size of the variable annuity business. At a minimum, all policyholder behavior assumptions are reviewed and updated, as appropriate, in conjunction with the completion of the Company's annual comprehensive study to refine its estimate of future gross profits.

### Credit Standing Adjustment

This assumption makes an adjustment that market participants would make, in determining fair value, to reflect the risk that guaranteed benefit obligations or the GMWB reinsurance recoverables will not be fulfilled. The Company incorporates a blend of observable Company and reinsurer credit default spreads from capital markets, adjusted for market recoverability. For the three and nine months ended September 30, 2015, the credit standing adjustment assumption, net of reinsurance and exclusive of the impact of the credit standing adjustment on other market sensitivities, resulted in pre-tax realized losses of \$0 and \$(1), respectively. For the three and nine months ended September 30, 2014, the credit standing adjustment assumption, net of reinsurance and exclusive of the impact of the credit standing adjustment on other market sensitivities, resulted in pre-tax realized gains of \$2 and \$41, respectively. As of September 30, 2015 and December 31, 2014, the credit standing adjustment was \$0 and \$1, respectively.

#### Margins

The behavior risk margin adds a margin that market participants would require for the risk that the Company's assumptions about policyholder behavior could differ from actual experience. The behavior risk margin is calculated by taking the difference between adverse policyholder behavior assumptions and best estimate assumptions.

There were no policyholder behavior assumption updates related to the behavior risk margin for the three and nine months ended September 30, 2015. Assumption updates, including policyholder behavior assumptions, affected best estimates and margins for pre-tax realized gains of \$31 for the three and nine months ended September 30, 2014. As of September 30, 2015 and December 31, 2014, the behavior risk margin was \$78 and \$74, respectively.

In addition to the non-market-based updates described in the preceding discussion, the Company recognized non-market-based updates driven by the relative outperformance (underperformance) of the underlying actively managed funds as compared to their respective indices resulting in pre-tax realized losses of \$(21) and \$(10) for the three and nine months ended September 30, 2015, respectively, and pre-tax realized gains (losses) of \$(9) and \$2 for the three and nine months ended September 30, 2014, respectively.

### 2. Fair Value Measurements (continued)

Significant unobservable inputs used in the fair value measurement of the GMWB embedded derivative and the GMWB reinsurance derivative are withdrawal utilization and withdrawal rates, lapse rates, reset elections and equity volatility. The following table provides quantitative information about the significant unobservable inputs and is applicable to all of the GMWB embedded derivative and the GMWB reinsurance derivative. Significant increases in any of the significant unobservable inputs, in isolation, will generally have an increase or decrease correlation with the fair value measurement, as shown in the following table.

Significant Unobservable Input	Minimum	Maximum	Impact of Increase in Input on Fair Value Measurement [1]
Withdrawal Utilization [2]	20%	100%	Increase
Withdrawal Rates [3]	<u> </u>	8%	Increase
Lapse Rates [4]	<u> </u>	75%	Decrease
Reset Elections [5]	20%	75%	Increase
Equity Volatility [6]	10%	40%	Increase

- [1] Conversely, the impact of a decrease in input would have the opposite impact to the fair value as that presented in the table.
- [2] Range represents assumed cumulative percentages of policyholders taking withdrawals.
- [3] Range represents assumed cumulative annual amount withdrawn by policyholders.
- [4] Range represents assumed annual percentages of full surrender of the underlying variable annuity contracts across all policy durations for in force business.
- [5] Range represents assumed cumulative percentages of policyholders that would elect to reset their guaranteed benefit base.
- [6] Range represents implied market volatilities for equity indices based on multiple pricing sources.

Generally a change in withdrawal utilization assumptions would be accompanied by a directionally opposite change in lapse rate assumptions, as the behavior of policyholders that utilize GMWB riders is typically different from policyholders that do not utilize these riders.

#### Separate Account Assets

Separate account assets are primarily invested in mutual funds. Other separate account assets include fixed maturities, limited partnerships, equity securities, short-term investments and derivatives that are valued in the same manner, and using the same pricing sources and inputs, as those investments held by the Company. Separate account assets classified as Level 3 primarily include limited partnerships in which fair value represents the separate account's share of the fair value of the equity in the investment ("net asset value") and are classified in level 3 based on the Company's ability to redeem its investment.

### Assets and Liabilities Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3)

The following tables provide fair value roll-forwards for the three months ended September 30, 2015, for financial instruments classified as Level 3.

						F	ixec	d Maturities,	AF	FS				
Assets	ABS	(	CDOs	CN	MBS	Corporate		Foreign Govt./Govt. Agencies		Municipal	RM	ИBS	Total Fixed Maturities, AFS	Fixed Maturities, FVO
Fair value as of June 30, 2015	\$ 14	\$	348	\$	87	\$ 547	\$	§ 15	\$	49 5	\$	662	\$ 1,722 \$	72
Total realized/unrealized gains (losses)														
Included in net income [1] [2]	_		_		_	(10	)	_		_		_	(10)	
Included in OCI [3]	_		(8)		(1)			(1)		1		(3)	(12)	1
Purchases	_		_		5	19		_		_		22	46	
Settlements	_		(7)		(12)	4		_		_		(33)	(48)	(25)
Sales	_		_		_	(15	)	(1)		_		(51)	(67)	
Transfers into Level 3 [4]	_		_		_	24		3		_		_	27	
Transfers out of Level 3 [4]	(9)		_		(5)	(29	)	_		_		_	(43)	(1)
Fair value as of September 30, 2015	\$ 5	\$	333	\$	74	\$ 540	9	5 16	\$	50 5	\$	597	\$ 1,615 \$	47
Changes in unrealized gains (losses) included in net income related to financial instruments still held at September 30, 2015 [2] [6]	_	\$	_	\$	_	\$ (12	) {	B —	\$	_ 5	<b>\$</b>	_	\$ (12) \$	S 1

### 2. Fair Value Measurements (continued)

					Fre	estanding	Derivatives	[5]	
Assets (Liabilities)	Equi Securities	•	Commodity		Equity	Interest Rate	GMWB Hedging	Macro Hedge Program	Total Free- Standing Derivatives [5]
Fair value as of June 30, 2015	\$	44	\$	2 \$	3 \$	(28)	\$ 125	\$ 165	\$ 267
Total realized/unrealized gains (losses)									
Included in net income [1] [2]		(4)	;	2	(3)	(2)	46	18	61
Included in OCI [3]		3	_	_	_	_	_	_	_
Purchases		2	_	_	_	_	_	_	_
Settlements			_	_	_	_	_	_	_
Sales		_	_	-	_	_	_	_	_
Transfers into Level 3 [4]		_	_	_	_	_	_	_	_
Transfers out of Level 3 [4]		_	-	_	_	_	_	_	_
Fair value as of September 30, 2015	\$	45	\$	4 \$	<b>— \$</b>	(30)	\$ 171	\$ 183	\$ 328
Changes in unrealized gains (losses) included in net income related to financial instruments still held at September 30, 2015 [2] [6]	\$	(4)	\$	2 \$	<b>-</b> \$	(2)	\$ 48	\$ 12	\$ 60

Assets	Reinsura	ance Recoverable for GMWB	Separate Accounts
Fair value as of June 30, 2015	\$	50	\$ 735
Total realized/unrealized gains (losses)			
Included in net income [1] [2]		46	(10)
Included in OCI		_	(2)
Purchases		_	69
Settlements		(23)	(6)
Sales		_	(201)
Transfers into Level 3 [4]		_	1
Transfers out of Level 3 [4]		_	(76)
Fair value as of September 30, 2015	\$	73	\$ 510
Changes in unrealized gains (losses) included in net income related to financial instruments still held at September 30, 2015 [2] [6]	\$	46	\$ (7)

		Othe	r Policy	holder Funds a	nd l	Benefits Payable		
Liabilities	W	uaranteed /ithdrawal enefits [7]	Equit	y Linked Notes		Total Other Policyholder Funds and Benefits Payable	_	Consumer Notes
Fair value as of June 30, 2015	\$	(112)	\$	(26)	\$	(138)	\$	(3)
Total realized/unrealized gains (losses)								
Included in net income [1] [2]		(177)		5		(172)		3
Settlements		19		_		19		_
Fair value as of September 30, 2015	\$	(270)	\$	(21)	\$	(291)	\$	_
Changes in unrealized gains (losses) included in net income related to financial instruments still held at September 30, 2015 [2] [6]	\$	(177)	\$	5	\$	(172)	\$	3

### 2. Fair Value Measurements (continued)

The following tables provide fair value roll-forwards for the nine months ended September 30, 2015, for financial instruments classified as Level 3.

		Fixed Maturities, AFS														
Assets	_	ABS	(	CDOs	CM	1BS	Corporat	ę	Foreign Govt./Govt. Agencies		Municipal	F	RMBS		Cotal Fixed Maturities, AFS	Fixed Maturities, FVO
Fair value as of January 1, 2015	\$	82	\$	360	\$	119	\$ 646	\$	30	\$	54	\$	734	\$	2,025 \$	84
Total realized/unrealized gains (losses)																
Included in net income [1] [2]		_		(1)		_	(12	()	_		_		(1)		(14)	(4)
Included in OCI [3]		(2)		5		(2)	(26	6)	(3)		(4)		(2)		(34)	1
Purchases		22		_		17	22		3		_		68		132	5
Settlements		_		(25)		(31)	(20	)	(2)		_		(91)		(169)	(23)
Sales		(6)		_		(3)	(30	)	(15)		_		(108)		(162)	(5)
Transfers into Level 3 [4]		1		_		4	82		3		_		16		106	_
Transfers out of Level 3 [4]		(92)		(6)		(30)	(122	()	_		_		(19)		(269)	(11)
Fair value as of September 30, 2015	\$	5	\$	333	\$	74	\$ 540	\$	16	\$	50	\$	597	\$	1,615 \$	47
Changes in unrealized gains (losses) included in net income related to financial instruments still held at September 30, 2015 [2] [6]	\$	_	\$	(1)	\$	(1)	\$ (11	) \$	_	\$	} <u> </u>	\$	_	\$	(13) \$	2

							Frees	tano	ding Deriv	vatives [5]				
Assets (Liabilities)	Equ Secur Al		C	redit	Commodity	F	Equity	I	nterest Rate	GMWB Hedging	]	Macro Hedge rogram	5	otal Free- Standing erivatives [5]
Fair value as of January 1, 2015	\$	48	\$	(3)	\$ _	\$	5	\$	(27)	\$ 170	\$	141	\$	286
Total realized/unrealized gains (losses)														
Included in net income [1] [2]		2		1	(2)		5		(2)	21		(5)		18
Included in OCI [3]		1		_	_		_		_	_		_		_
Purchases		5		(8)	_		_		_	_		47		39
Settlements		_		_	_		(10)		(1)	(20)		_		(31)
Sales		(8)		_	_		_		_	_		_		_
Transfers into Level 3 [4]		_		_	6		_		_	_		_		6
Transfers out of Level 3 [4]		(3)		10	_		_		_	_		_		10
Fair value as of September 30, 2015	\$	45	\$	_	\$ 4	\$	_	\$	(30)	\$ 171	\$	183	\$	328
Changes in unrealized gains (losses) included in net income related to financial instruments still held at September 30, 2015 [2] [6]	\$	(4)	\$	3	\$ (2)	\$	1	\$	(4) 5	\$ 32	\$	(3)	\$	27

### 2. Fair Value Measurements (continued)

Assets	Reinsurance Recoverable f	or GMWE	}	Separate Accounts
Fair value as of January 1, 2015	\$	56	\$	578
Total realized/unrealized gains (losses)				
Included in net income [1] [2]		31		(3)
Included in OCI		_		(3)
Purchases		_		331
Settlements		(14)		(16)
Sales		_		(251)
Transfers into Level 3 [4]		_		7
Transfers out of Level 3 [4]		_		(133)
Fair value as of September 30, 2015	\$	73	\$	510
Changes in unrealized gains (losses) included in net income related to financial instrument still held at September 30, 2015 [2] [6]	s \$	31	\$	_

	Other	Po	licyholder Funds a	nd I	Benefits Payable		
Liabilities	Guaranteed Living Benefits [7]		Equity Linked Notes		Total Other Policyholder Funds and Benefits Payable	_	Consumer Notes
Fair value as of January 1, 2015	\$ (139)	\$	(26)	\$	(165)	\$	(3)
Total realized/unrealized gains (losses)							
Included in net income [1] [2]	(118)		5		(113)		3
Settlements	(13)		_		(13)		
Fair value as of September 30, 2015	\$ (270)	\$	(21)	\$	(291)	\$	_
Changes in unrealized gains (losses) included in net income related to financial instruments still held at September 30, 2015 [2] [6]	\$ (118)	\$	5	\$	(113)	\$	3

The following tables provide fair value roll-forwards for the three months ended September 30, 2014, for financial instruments classified as Level 3.

				Fix	xed Maturities,	, AFS			
Assets	ABS	CDOs	CMBS	Corporate	Foreign Govt./Govt. Agencies	Municipa	l RMBS	Total Fixed Maturities, AFS	Fixed Maturities, FVO
Fair value as of June 30, 2014	\$ 51	\$ 385	\$ 246	\$ 733	\$ 29	\$	52 \$ 77:	5 \$ 2,271	\$ 138
Total realized/unrealized gains (losses)									
Included in net income [1] [2]	_	11	(1)	(2)	_		_ :	2 10	_
Included in OCI [3]	(1)	(4)	_	(4)	_	-	_ :	3 (6)	_
Purchases	8	_	15	9	_	-	<u> </u>	7 119	4
Settlements	_	(14)	(117)	(15)	(1)		(3	1) (178)	_
Sales	_	(12)	_	(3)	(2)	-	— (6°	7) (84)	(46)
Transfers into Level 3 [4]	71	_	7	21	_	-		- 99	_
Transfers out of Level 3 [4]	(39)	_	_	(37)	_	-		- (76)	_
Fair value as of September 30, 2014	\$ 90	\$ 366	\$ 150	\$ 702	\$ 26	\$	52 \$ 769	9 \$ 2,155	\$ 96
Changes in unrealized gains (losses) included in net income related to financial instruments still held at September 30, 2014 [2] [6]	\$ —	\$ —	\$ —	\$ (2)	\$ —	\$ -	_ \$ _	- \$ (2)	s —

### 2. Fair Value Measurements (continued)

	Freestanding Derivatives [5]												
Assets (Liabilities)		Equity curities, AFS		Credit		Equity		Interest Rate	GMWB Hedging		Macro Hedge Program		tal Free-Standing Derivatives [5]
Fair value as of June 30, 2014	\$	52	\$		\$	2	\$	_ 9	\$ 97	\$	120	\$	219
Total realized/unrealized gains (losses)													
Included in net income [1] [2]		_		(2)		_		(1)	40		11		48
Purchases		_		(1)		_		_	_		3		2
Settlements		_		_		_		_	_		_		_
Sales		_		_		_		_	_		_		
Transfers into Level 3 [4]		_		_		_		(26)	_		_		(26)
Transfers out of Level 3 [4]		_		1		_		_	_		_		1
Fair value as of September 30, 2014	\$	52	\$	(2)	\$	2	\$	(27)	§ 137	\$	134	\$	244
Changes in unrealized gains (losses) included in net income related to financial instruments still held at September 30, 2014 [2] [6]	\$	_	\$	(1)	\$	_	\$	_ :	§ 41	\$	11	\$	51

Assets	Reinsurance Recoverable fo and Japan GMWB, GM and GMAB	ΛΙΒ,	Separate Accounts		
Fair value as of June 30, 2014	\$	31 \$	813		
Total realized/unrealized gains (losses)					
Included in net income [1] [2]		2	4		
Purchases		_	33		
Settlements		3	(1)		
Sales		_	(56)		
Transfers into Level 3 [4]		_	1		
Transfers out of Level 3 [4]		_	(3)		
Fair value as of September 30, 2014	\$	36 \$	791		
Changes in unrealized gains (losses) included in net income related to financial instruments still held at September 30, 2014 [2] [6]	\$	2 \$	_		

		Other P						
Liabilities		aranteed awal Benefits [7]	Ec	quity Linked Notes	To	tal Other Policyholder Funds and Benefits Payable	-	Consumer Notes
Fair value as of June 30, 2014	\$	2	\$	(22)	\$	(20)	\$	(2)
Total realized/unrealized gains (losses)								
Included in net income [1] [2]		(37)		(1)		(38)		_
Settlements		(21)		_		(21)		
Fair value as of September 30, 2014	\$	(56)	\$	(23)	\$	(79)	\$	(2)
Changes in unrealized gains (losses) included in net income related to financial instruments still held at September 30,	ø	(27)	e	(1)	¢	(20)	ø	
2014 [2] [6]	\$	(37)	\$	(1)	\$	(38)	\$	

### 2. Fair Value Measurements (continued)

The following tables provide fair value roll-forwards for the nine months ended September 30, 2014, for financial instruments classified as Level 3.

		Fixed Maturities, AFS									
Assets	ABS	CDOs	CMBS	Corporate	Foreign Govt./Govt. Agencies		Municipal	RMBS	Total Fixed Maturities, AFS	Fixed Maturities, FVO	
Fair value as of January 1, 2014	\$ 108 \$	428	\$ 360	\$ 790	\$ 38	\$	49	\$ 798	\$ 2,571	\$ 178	
Total realized/unrealized gains (losses)											
Included in net income [1] [2]	_	11	8	(8)	(1)	)	_	11	21	14	
Included in OCI [3]	2	2	(5)	21	4		4	4	32	_	
Purchases	32	_	18	54	1		_	229	334	14	
Settlements	(1)	(41)	(165)	(33)	(3)	)	_	(92)	(335)	(3)	
Sales	(11)	(21)	(23)	(61)	(13)	)	(1)	(149)	(279)	(107)	
Transfers into Level 3 [4]	71	48	7	128	_		_	_	254	_	
Transfers out of Level 3 [4]	(111)	(61)	(50)	(189)	_		_	(32)	(443)	_	
Fair value as of September 30, 2014	\$ 90 \$	366	\$ 150	\$ 702	\$ 26	\$	52	\$ 769	\$ 2,155	\$ 96	
Changes in unrealized gains (losses) included in net income related to financial instrume still held at September 30, 2014 [2] [6]		_	\$ (1)	\$ (9)	\$ (1)	\$	_	\$ (1)	\$ (12)	\$ 19	

			Freestanding Derivatives [5]													
Assets (Liabilities)	S	Equity Securities, AFS		Credit		Equity	]	Interest Rate		GMWB Hedging		Macro Hedge Program		Intl. Program Hedging	Т	otal Free-Standing Derivatives [5]
Fair value as of January 1, 2014	\$	51	\$	2	\$	2	\$	(24)	\$	146	\$	139	\$	(61)	\$	204
Total realized/unrealized gains (losses)																
Included in net income [1] [2]		(1)		(4)		_		(3)		(20)		(14)		24		(17)
Included in OCI [3]		2		_		_		_		_		_		_		_
Purchases		_		(1)		_		_		4		9		9		21
Settlements		_		_		_		_		7		_		(5)		2
Transfers out of Level 3 [4]		_		1		_		_		_		_		33		34
Fair value as of September 30, 2014	\$	52	\$	(2)	\$	2	\$	(27)	\$	137	\$	134	\$	_	\$	244
Changes in unrealized gains (losses) included in net income related to financial instruments still held at September 30, 2014		(1)	ø	(2)	e		ø	(1)	¢	(25)	ø	(14)	¢	17	ø	(26)
[2] [6]	\$	(1)	\$	(3)	\$		Þ	(1)	<b>Þ</b>	(35)	\$	(14)	Þ	17	Þ	(36)

### 2. Fair Value Measurements (continued)

Assets	Reinsurance Recoverable for GMWB and Japan GMWB, GMIB, and GMAB	Separate Accounts
Fair value as of January 1, 2014	\$ (467)	\$ 737
Total realized/unrealized gains (losses)		
Included in net income [1] [2]	428	8
Purchases	_	298
Settlements	75	(2)
Sales	_	(219)
Transfers into Level 3 [4]	_	5
Transfers out of Level 3 [4]	_	(36)
Fair value as of September 30, 2014	\$ 36	\$ 791
Changes in unrealized gains (losses) included in net income related to financial instruments still		
held at September 30, 2014 [2] [6]	\$ 428	\$ 6

	Other Po					
Liabilities	Guaranteed Living Benefits [7][8]	]	Equity Linked Notes	Total Other Policyholder Funds and Benefits Payable	_	Consumer Notes
Fair value as of January 1, 2014	\$ (576)	\$	(18)	\$ (594)	\$	(2)
Total realized/unrealized gains (losses)						
Included in net income [1] [2]	633		(5)	628		_
Settlements	(113)			(113)		_
Fair value as of September 30, 2014	\$ (56)	\$	(23)	\$ (79)	\$	(2)
Changes in unrealized gains (losses) included in net income related to financial instruments still held at September 30, 2014 [2] [6]	\$ 633	\$	(5)	\$ 628	\$	_

- [1] The Company classifies gains and losses on GMWB reinsurance derivatives and GMWB embedded derivatives as unrealized gains (losses) for purposes of disclosure in this table because it is impracticable to track on a contract-by-contract basis the realized gains (losses) for these derivatives and embedded derivatives.
- [2] All amounts in these rows are reported in net realized capital gains (losses). The realized/unrealized gains (losses) included in net income for separate account assets are offset by an equal amount for separate account liabilities, which results in a net zero impact on net income for the Company. All amounts are before income taxes and amortization of DAC.
- [3] All amounts are before income taxes and amortization of DAC.
- [4] Transfers in and/or (out) of Level 3 are primarily attributable to the availability of market observable information and the re-evaluation of the observability of pricing inputs
- [5] Derivative instruments are reported in this table on a net basis for asset/(liability) positions and reported in the Condensed Consolidated Balance Sheet in other investments and other liabilities.
- [6] Includes both market and non-market impacts in deriving realized and unrealized gains (losses).

#### Fair Value Option

FVO investments include certain securities that contain embedded credit derivatives with underlying credit risk primarily related to residential and commercial real estate, for which the company has elected the fair value option. The Company also classifies the underlying fixed maturities held in certain consolidated investment funds within the Fixed Maturities, FVO line on the Condensed Consolidated Balance Sheets. The Company reports consolidated investment companies at fair value with changes in the fair value of these securities recognized in net realized capital gains and losses, which is consistent with accounting requirements for investment companies. The investment funds hold fixed income securities in multiple sectors and the Company has management and control of the funds as well as a significant ownership interest.

The Company also elected the fair value option for certain equity securities in order to align the accounting with total return swap contracts that hedge the risk associated with the investments. The swaps do not qualify for hedge accounting and the change in value of both the equity securities and the total return swaps are recorded in net realized capital gains and losses. These equity securities are classified within equity securities, AFS on the Condensed Consolidated Balance Sheets. As of September 30, 2015, the Company no longer has any of these investments. Income earned from FVO securities is recorded in net investment income and changes in fair value are recorded in net realized capital gains and losses.

### 2. Fair Value Measurements (continued)

The following table presents the changes in fair value of those assets and liabilities accounted for using the fair value option reported in net realized capital gains and losses in the Company's Condensed Consolidated Statements of Operations.

	Three	Three Months Ended September 30,			Nine Months Ended September 30,			
	2	2015	2014	2015	2014			
Assets								
Fixed maturities, FVO								
Corporate	\$	— \$	(5) \$	1 \$	(2)			
CDOs		_	1	1	17			
Foreign government		_	_	_	16			
RMBS		(1)	(1)	(4)	_			
Total fixed maturities, FVO	\$	(1) \$	(5) \$	(2) \$	31			
<b>Equity, FVO</b>	\$	<b>— \$</b>	— <b>\$</b>	2 \$	_			
Total realized capital gains (losses)	\$	(1) \$	(5) \$	<u> </u>	31			

The following table presents the fair value of assets and liabilities accounted for using the fair value option included in the Company's Condensed Consolidated Balance Sheets.

		As of	
	Sep	tember 30, 2015	December 31, 2014
Assets			
Fixed maturities, FVO			
ABS	\$	4 \$	13
Corporate		31	96
CDOs		46	67
CMBS		7	15
Foreign government		1	3
Municipals		1	2
RMBS		100	82
U.S. Government		2	2
Total fixed maturities, FVO	\$	192 \$	280
Equity, FVO [1]	\$	<b>— \$</b>	248

<sup>[1]</sup> Included in equity securities, AFS on the Condensed Consolidated Balance Sheets. The Company did not hold any equity securities, FVO as of September 30, 2015.

### 2. Fair Value Measurements (continued)

#### Financial Instruments Not Carried at Fair Value

The following presents carrying amounts and fair values of the Company's financial instruments not carried at fair value and not included in the preceding fair value discussion.

		Septembe	er 30, 2015	Decembe	er 31, 2014	
	Fair Value Hierarchy Level	Carrying Amount	Fair Value	Carrying Amount	Fair Value	
Assets						
Policy loans	Level 3	\$ 1,427	\$ 1,427	\$ 1,430	\$ 1,430	
Mortgage loans	Level 3	2,914	3,036	3,109	3,280	
Liabilities						
Other policyholder funds and benefits payable [1]	Level 3	\$ 6,623	\$ 6,855	\$ 7,134	\$ 7,353	
Consumer notes [2] [3]	Level 3	40	40	68	68	
Assumed investment contracts [3]	Level 3	783	851	763	851	

<sup>[1]</sup> Excludes group accident and health and universal life insurance contracts, including corporate owned life insurance.

Fair values for policy loans were determined using current loan coupon rates, which reflect the current rates available under the contracts. As a result, the fair value approximates the carrying value of the policy loans.

Fair values for mortgage loans were estimated using discounted cash flow calculations based on current lending rates for similar type loans. Current lending rates reflect changes in credit spreads and the remaining terms of the loans.

Fair values for other policyholder funds and benefits payable and assumed investment contracts, not carried at fair value, are estimated based on the cash surrender values of the underlying policies or by estimating future cash flows discounted at current interest rates adjusted for credit risk.

Fair values for consumer notes were estimated using discounted cash flow calculations using current interest rates adjusted for estimated loan durations.

<sup>[2]</sup> Excludes amounts carried at fair value and included in preceding disclosures.

<sup>[3]</sup> Included in other liabilities in the Condensed Consolidated Balance Sheets.

### 3. Investments and Derivative Instruments

#### **Net Realized Capital Gains (Losses)**

	7	Three Months Ended S	Nine Months Ended September 30,			
(Before-tax)		2015	2014	2015	2014	
Gross gains on sales	\$	33 \$	56 \$	217 \$	218	
Gross losses on sales		(33)	(8)	(181)	(203)	
Net OTTI losses recognized in earnings		(24)	(10)	(32)	(20)	
Valuation allowances on mortgage loans		_	_	(4)	(4)	
Japanese fixed annuity contract hedges, net [1]		_	_	_	(14)	
Periodic net coupon settlements on credit derivatives		2	1	5	10	
Results of variable annuity hedge program						
GMWB derivatives, net		(32)	6	(35)	15	
Macro hedge program		51	12	24	(13)	
Total U.S. program		19	18	(11)	2	
International Program [2]		_	_	_	(126)	
Total results of variable annuity hedge program		19	18	(11)	(124)	
GMIB/GMAB/GMWB reinsurance		_	_	_	579	
Modified coinsurance reinsurance contracts		3	8	29	402	
Other, net [3]		(22)	(15)	(41)	(250)	
Net realized capital gains (losses), before-tax	\$	(22) \$	50 \$	(18) \$	594	

- [1] Includes gains (losses) of \$(51) for the nine months ended September 30, 2014 on transactional foreign currency re-valuation related to the Japan fixed annuity product.

  Also includes gains (losses) of \$37 for the nine months ended September 30, 2014, due to change in value related to the derivative hedging instruments and the Japan government FVO securities.
- [2] Includes transactional foreign currency re-valuation gains (losses) of \$2 for the nine months ended September 30, 2014.
- [3] Other, net gains and losses include changes in value of non-qualifying derivatives, transactional foreign currency revaluation gains (losses) on yen denominated fixed payout annuity liabilities and gains (losses) on non-qualifying derivatives used to hedge the foreign currency exposure of the liabilities. Gains (losses) from transactional foreign currency revaluation of the reinsured liabilities were \$(17) and \$83, respectively, for the three months ended September 30, 2015 and 2014, and \$(1) and \$38, respectively, for the nine months ended September 30, 2015 and 2014. Gains (losses) on instruments used to hedge the foreign currency exposure on the reinsured fixed payout annuities were \$8 and \$(86), respectively, for the three months ended September 30, 2015 and 2014, and \$(58), respectively for the nine months ended September 30, 2015 and 2014.

Net realized capital gains and losses from investment sales, are reported as a component of revenues and are determined on a specific identification basis. Before tax, net gains and losses on sales and impairments previously reported as unrealized gains in AOCI were \$(24) and \$10, respectively, for the three and nine months ended September 30, 2015, and \$37 and \$(4), respectively, for the three and nine months ended September 30, 2014. Proceeds from sales of AFS securities totaled \$2.3 billion and \$7.9 billion, respectively, for the three and nine months ended September 30, 2015, and \$2.6 billion and \$8.2 billion, respectively, for the three and nine months ended September 30, 2014.

### Recognition and Presentation of Other-Than-Temporary Impairments

The Company deems bonds and certain equity securities with debt-like characteristics (collectively "debt securities") to be other-than-temporarily impaired ("impaired") if a security meets the following conditions: a) the Company intends to sell or it is more likely than not that the Company will be required to sell the security before a recovery in value, or b) the Company does not expect to recover the entire amortized cost basis of the security. If the Company intends to sell or it is more likely than not that the Company will be required to sell the security before a recovery in value, a charge is recorded in net realized capital losses equal to the difference between the fair value and amortized cost basis of the security. For those impaired debt securities which do not meet the first condition and for which the Company does not expect to recover the entire amortized cost basis, the difference between the security's amortized cost basis and the fair value is separated into the portion representing a credit OTTI, which is recorded in net realized capital losses, and the remaining non-credit impairment, which is recorded in OCI. Generally, the Company determines a security's credit impairment as the difference between its amortized cost basis and its best estimate of expected future cash flows discounted at the security's effective yield prior to impairment. The remaining non-credit impairment is the difference between the security's fair value and the Company's best estimate of expected future cash flows discounted at the security's effective yield prior to the impairment, which typically represents current market liquidity and risk premiums. The previous amortized cost basis less the impairment recognized in net realized capital losses becomes the security's new cost basis. The Company accretes the new cost basis to the estimated future cash flows over the expected remaining life of the security by prospectively adjusting the security's yield, if necessary.

### 3. Investments and Derivative Instruments (continued)

The Company's evaluation of whether a credit impairment exists for debt securities includes but is not limited to, the following factors: (a) changes in the financial condition of the security's underlying collateral, (b) whether the issuer is current on contractually obligated interest and principal payments, (c) changes in the financial condition, credit rating and near-term prospects of the issuer, (d) the extent to which the fair value has been less than the amortized cost of the security and (e) the payment structure of the security. The Company's best estimate of expected future cash flows used to determine the credit loss amount is a quantitative and qualitative process that incorporates information received from third-party sources along with certain internal assumptions and judgments regarding the future performance of the security. The Company's best estimate of future cash flows involves assumptions including, but not limited to, various performance indicators, such as historical and projected default and recovery rates, credit ratings, current and projected delinquency rates, and loan-to-value ("LTV") ratios. In addition, for structured securities, the Company considers factors including, but not limited to, average cumulative collateral loss rates that vary by vintage year, commercial and residential property value declines that vary by property type and location and commercial real estate delinquency levels. These assumptions require the use of significant management judgment and include the probability of issuer default and estimates regarding timing and amount of expected recoveries which may include estimating the underlying collateral value. In addition, projections of expected future debt security cash flows may change based upon new information regarding the performance of the issuer and/or underlying collateral such as changes in the projections of the underlying property value estimates.

For equity securities where the decline in the fair value is deemed to be other-than-temporary, a charge is recorded in net realized capital losses equal to the difference between the fair value and cost basis of the security. The previous cost basis less the impairment becomes the security's new cost basis. The Company asserts its intent and ability to retain those equity securities deemed to be temporarily impaired until the price recovers. Once identified, these securities are systematically restricted from trading unless approved by investment and accounting professionals. The investment and accounting professionals will only authorize the sale of these securities based on predefined criteria that relate to events that could not have been reasonably foreseen. Examples of the criteria include, but are not limited to, the deterioration in the issuer's financial condition, security price declines, a change in regulatory requirements or a major business combination or major disposition.

The primary factors considered in evaluating whether an impairment exists for an equity security include, but are not limited to: (a) the length of time and extent to which the fair value has been less than the cost of the security, (b) changes in the financial condition, credit rating and near-term prospects of the issuer, (c) whether the issuer is current on preferred stock dividends and (d) the intent and ability of the Company to retain the investment for a period of time sufficient to allow for recovery.

Impairments for the three and nine months ended September 30, 2015 were \$24 and \$32, respectively, and \$10 and \$20 for the three and nine months ended September 30, 2014, respectively. Impairments for the three and nine months ended September 30, 2015 and 2014 primarily consisted of credit impairments caused by issuer specific deterioration, as well as securities in an unrealized loss position which the Company had made the decision to sell.

The following table presents a roll-forward of the Company's cumulative credit impairments on debt securities held.

	Three Months Ended	September 30,	Nine Months Ended September 30,			
(Before-tax)	2015	2014	2015	2014		
Balance, beginning of period	\$ (270) \$	(351) \$	(296) \$	(410)		
Additions for credit impairments recognized on [1]:						
Securities not previously impaired	_	_	(2)	(3)		
Securities previously impaired	(12)	(2)	(12)	(8)		
Reductions for credit impairments previously recognized on:						
Securities that matured or were sold during the period	49	48	54	107		
Securities the Company made the decision to sell or more likely than not will be required to sell	_	_	1	_		
Securities due to an increase in expected cash flows	10	4	32	13		
Balance, end of period	\$ (223) \$	(301) \$	(223) \$	(301)		

<sup>[1]</sup> These additions are included in the net OTTI losses recognized in earnings in the Condensed Consolidated Statements of Operations.

# 3. Investments and Derivative Instruments (continued)

#### **Available-for-Sale Securities**

The following table presents the Company's AFS securities by type.

	<b>September 30, 2015</b>						December 31, 2014						
	Cost or Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Non- Credit OTTI [1]	Cost or Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Non- Credit OTTI [1]			
ABS	\$ 953	\$ 22	\$ (32)	\$ 943	\$ —	\$ 1,181	\$ 20	\$ (30)	\$ 1,171	\$ —			
CDOs [2]	1,318	77	(8)	1,386	_	1,083	84	(20)	1,148	_			
CMBS	1,935	78	(12)	2,001	(3)	1,797	97	(7)	1,887	(3)			
Corporate	14,404	1,174	(150)	15,428	(1)	14,166	1,685	(109)	15,742	(3)			
Foreign govt./govt. agencies	335	17	(11)	341	_	576	35	(9)	602	_			
Municipal	1,067	89	(9)	1,147	_	935	118	(1)	1,052	_			
RMBS	1,471	51	(10)	1,512	_	1,805	64	(12)	1,857	_			
U.S. Treasuries	2,104	217	(1)	2,320	_	1,717	261	(1)	1,977	_			
Total fixed maturities, AFS	23,587	1,725	(233)	25,078	(4)	23,260	2,364	(189)	25,436	(6)			
Equity securities, AFS [3]	167	12	(12)	167	_	275	10	(19)	266	_			
<b>Total AFS securities</b>	\$ 23,754	\$ 1,737	\$ (245)	\$ 25,245	\$ (4)	\$ 23,535	\$ 2,374	\$ (208)	\$ 25,702	\$ (6)			

<sup>[1]</sup> Represents the amount of cumulative non-credit OTTI losses recognized in OCI on securities that also had credit impairments. These losses are included in gross unrealized losses as of September 30, 2015 and December 31, 2014.

The following table presents the Company's fixed maturities, AFS, by contractual maturity year.

		September 30,	, 2015	December 31,	2014
Contractual Maturity	Ar	nortized Cost	Fair Value	Amortized Cost	Fair Value
One year or less	\$	921 \$	928 \$	1,031 \$	1,043
Over one year through five years		4,943	5,132	4,902	5,168
Over five years through ten years		3,713	3,808	3,345	3,501
Over ten years		8,333	9,368	8,116	9,661
Subtotal		17,910	19,236	17,394	19,373
Mortgage-backed and asset-backed securities		5,677	5,842	5,866	6,063
Total fixed maturities, AFS	\$	23,587 \$	25,078 \$	23,260 \$	25,436

Estimated maturities may differ from contractual maturities due to security call or prepayment provisions. Due to the potential for variability in payment speeds (i.e. prepayments or extensions), mortgage-backed and asset-backed securities are not categorized by contractual maturity.

# **Concentration of Credit Risk**

The Company aims to maintain a diversified investment portfolio including issuer, sector and geographic stratification, where applicable, and has established certain exposure limits, diversification standards and review procedures to mitigate credit risk. The Company had no investment exposure to any credit concentration risk of a single issuer greater than 10% of the Company's stockholder's equity, other than the U.S. government and certain U.S. government securities as of September 30, 2015 and December 31, 2014. For further discussion of concentration of credit risk, see the Concentration of Credit Risk section in Note 4 - Investments and Derivative Instruments of Notes to Consolidated Financial Statements in the Company's 2014 Form 10-K Annual Report.

<sup>[2]</sup> Gross unrealized gains (losses) exclude the fair value of bifurcated embedded derivatives within certain securities. Subsequent changes in fair value will be recorded in net realized capital gains (losses).

<sup>[3]</sup> Excludes equity securities, FVO, with a cost and fair value of \$250 and \$248, respectively, as of December 31, 2014. The Company did not hold any equity securities, FVO as of September 30, 2015.

# 3. Investments and Derivative Instruments (continued)

#### **Unrealized Losses on AFS Securities**

The following tables present the Company's unrealized loss aging for AFS securities by type and length of time the security was in a continuous unrealized loss position.

**September 30, 2015** 

							eptember 50,	20.						
	Less Than 12 Months 12 Months or More							Total						
		ortized Cost	Fair Value	Unrealized Losses		Amortized Cost	Fair Value		Unrealized Losses	A	mortized Cost	Fair Value	Unrealiz Losses	
ABS	\$	268	\$ 267	\$ (1)	\$	253	\$ 222	\$	(31)	\$	521	\$ 489	\$	(32)
CDOs [1]		521	519	(2)		524	517		(6)		1,045	1,036		(8)
CMBS		388	380	(8)		94	90		(4)		482	470	(	(12)
Corporate		3,488	3,368	(120)		366	336		(30)		3,854	3,704	(1	150)
Foreign govt./govt. agencies		116	108	(8)		30	27		(3)		146	135	(	(11)
Municipal		278	270	(8)		4	3		(1)		282	273		(9)
RMBS		158	157	(1)		250	241		(9)		408	398	(	(10)
U.S. Treasuries		278	277	(1)		8	8		_		286	285		(1)
Total fixed maturities, AFS		5,495	5,346	(149)		1,529	1,444		(84)		7,024	6,790	(2	233)
Equity securities, AFS [2]		31	28	(3)		58	49		(9)		89	77	(	(12)
Total securities in an unrealized loss position	ı \$	5,526	\$ 5,374	\$ (152)	\$	1,587	\$ 1,493	\$	(93)	\$	7,113	\$ 6,867	\$ (2	245)

December 31, 2014

					2000	2014					
	Le	ss Than 12 M	onths	1	2 Months or N	<b>More</b>		Total			
	Amortized Cost	Fair Value	Unrealized Losses	Amortized Cost	Fair Value	Unrealized Losses	Amortized Cost	Fair Value	Unrealized Losses		
ABS	\$ 368	\$ 367	\$ (1)	\$ 340	\$ 311	\$ (29)	\$ 708	\$ 678	\$ (30)		
CDOs [1]	123	122	(1)	771	753	(19)	894	875	(20)		
CMBS	109	108	(1)	194	188	(6)	303	296	(7)		
Corporate	1,542	1,491	(51)	661	603	(58)	2,203	2,094	(109)		
Foreign govt./govt. agencies	145	140	(5)	68	64	(4)	213	204	(9)		
Municipal	14	14	_	13	12	(1)	27	26	(1)		
RMBS	148	147	(1)	229	218	(11)	377	365	(12)		
U.S. Treasuries	184	184	_	18	17	(1)	202	201	(1)		
Total fixed maturities, AFS	2,633	2,573	(60)	2,294	2,166	(129)	4,927	4,739	(189)		
Equity securities, AFS [2]	81	75	(6)	92	79	(13)	173	154	(19)		
Total securities in an unrealized loss position	\$ 2,714	\$ 2,648	\$ (66)	\$ 2,386	\$ 2,245	\$ (142)	\$ 5,100	\$ 4,893	\$ (208)		

<sup>[1]</sup> Unrealized losses exclude the change in fair value of bifurcated embedded derivatives within certain securities, for which changes in fair value are recorded in net realized capital gains (losses).

As of September 30, 2015, AFS securities in an unrealized loss position, consisted of 2,487 securities, primarily in the corporate sector, as well as commercial and residential real estate and student loan ABS, which are depressed primarily due to an increase in interest rates and/or wider credit spreads since the securities were purchased. As of September 30, 2015, 89% of these securities were depressed less than 20% of cost or amortized cost. The increase in unrealized losses as compared to December 31, 2014, was primarily attributable to wider credit spreads, partially offset by a decline in interest rates.

<sup>[2]</sup> Excludes equity securities, FVO, as of December 31, 2014. The Company did not hold any equity securities, FVO as of September 30, 2015.

### 3. Investments and Derivative Instruments (continued)

Most of the securities depressed for twelve months or more relate to student loan ABS and certain floating rate corporate securities with greater than 10 years to maturity concentrated in the financial services sector, as well as structured securities with exposure to commercial and residential real estate. Corporate securities and student loan ABS, are primarily depressed because the securities have floating-rate coupons and have long-dated maturities, or are perpetual, and current credit spreads are wider than when these securities were purchased. For certain commercial and residential real estate securities, current market spreads continue to be wider than spreads at the securities' respective purchase dates. The Company neither has an intention to sell nor does it expect to be required to sell the securities outlined in the preceding discussion.

# **Mortgage Loans**

# Mortgage Loan Valuation Allowances

The Company's security monitoring process reviews mortgage loans on a quarterly basis to identify potential credit losses. Commercial mortgage loans are considered to be impaired when management estimates that, based upon current information and events, it is probable that the Company will be unable to collect amounts due according to the contractual terms of the loan agreement. Criteria used to determine if an impairment exists include, but are not limited to: current and projected macroeconomic factors, such as unemployment rates, and property-specific factors such as rental rates, occupancy levels, LTV ratios and debt service coverage ratios ("DSCR"). In addition, the Company considers historic, current and projected delinquency rates and property values. These assumptions require the use of significant management judgment and include the probability and timing of borrower default and loss severity estimates. In addition, projections of expected future cash flows may change based upon new information regarding the performance of the borrower and/or underlying collateral such as changes in the projections of the underlying property value estimates.

For mortgage loans that are deemed impaired, a valuation allowance is established for the difference between the carrying amount and the Company's share of either (a) the present value of the expected future cash flows discounted at the loan's effective interest rate, (b) the loan's observable market price or, most frequently, (c) the fair value of the collateral. A valuation allowance has been established for either individual loans or as a projected loss contingency for loans with an LTV ratio of 90% or greater and consideration of other credit quality factors, including DSCR. Changes in valuation allowances are recorded in net realized capital gains and losses. Interest income on impaired loans is accrued to the extent it is deemed collectible and the loans continue to perform under the original or restructured terms. Interest income ceases to accrue for loans when it is probable that the Company will not receive interest and principal payments according to the contractual terms of the loan agreement. Loans may resume accrual status when it is determined that sufficient collateral exists to satisfy the full amount of the loan and interest payments, as well as when it is probable cash will be received in the foreseeable future. Interest income on defaulted loans is recognized when received.

		Sep	tember 30, 20	015		<b>December 31, 2014</b>					
	Amortized Cost [1]		Valuation Allowance		Carrying Value		Amortized Cost [1]		Valuation Allowance	(	Carrying Value
Total commercial mortgage loans	\$ 2,93	3 \$	(19)	\$	2,914	\$	3,124	\$	(15)	\$	3,109

[1] Amortized cost represents carrying value prior to valuation allowances, if any.

As of September 30, 2015, and December 31, 2014, the carrying value of mortgage loans associated with the valuation allowance was \$41 and \$49, respectively. There were no mortgage loans held-for-sale as of September 30, 2015 or December 31, 2014. As of September 30, 2015, loans within the Company's mortgage loan portfolio that have had extensions or restructurings other than what is allowable under the original terms of the contract are immaterial.

The following table presents the activity within the Company's valuation allowance for mortgage loans. These loans have been evaluated both individually and collectively for impairment. Loans evaluated collectively for impairment are immaterial.

	Nine Months Ended	l September 30,
	 2015	2014
Balance, beginning of period	\$ (15) \$	(12)
(Additions)/Reversals	(4)	(4)
Deductions	_	_
Balance, end of period	\$ (19) \$	(16)

# 3. Investments and Derivative Instruments (continued)

The weighted-average LTV ratio of the Company's commercial mortgage loan portfolio was 55% as of September 30, 2015, while the weighted-average LTV ratio at origination of these loans was 63%. LTV ratios compare the loan amount to the value of the underlying property collateralizing the loan. The loan values are updated no less than annually through property level reviews of the portfolio. Factors considered in the property valuation include, but are not limited to, actual and expected property cash flows, geographic market data and capitalization rates. DSCR compares a property's net operating income to the borrower's principal and interest payments. The weighted average DSCR of the Company's commercial mortgage loan portfolio was 2.45x as of September 30, 2015. The Company held no delinquent commercial mortgage loans as of September 30, 2015.

The following table presents the carrying value of the Company's commercial mortgage loans by LTV and DSCR.

# **Commercial Mortgage Loans Credit Quality**

		Septemb		December 31, 2014			
Loan-to-value	Carr	ying Value	Avg. Debt-Service Coverage Ratio	Carı	ying Value	Avg. Debt-Service Coverage Ratio	
Greater than 80%	\$	15	1.21x	\$	21	1.14x	
65% - 80%		354	1.71x		452	1.71x	
Less than 65%		2,545	2.57x		2,636	2.49x	
Total commercial mortgage loans	\$	2,914	2.45x	\$	3,109	2.36x	

The following tables present the carrying value of the Company's mortgage loans by region and property type.

### Mortgage Loans by Region

	Mortgage Loans by Region					
	Septem	per 30, 2015		December 31, 2014		
	Carrying Value	Percent of Total	Carry	ing Value	Percent of Total	
East North Central	\$ 64	2.2%	\$	64	2.1%	
East South Central	14	0.5%		_	%	
Middle Atlantic	24:	8.4%		272	8.7%	
Mountain	19	0.7%		35	1.1%	
New England	146	5.0%		146	4.7%	
Pacific	892	30.6%		905	29.1%	
South Atlantic	582	20.0%		532	17.1%	
West North Central		<u> </u> %		15	0.5%	
West South Central	12:	4.3%		125	4.0%	
Other [1]	820	28.3%		1,015	32.7%	
Total mortgage loans	\$ 2,914	100.0%	\$	3,109	100.0%	

<sup>[1]</sup> Primarily represents loans collateralized by multiple properties in various regions.

### Mortgage Loans by Property Type

		September		December 31, 2014		
	Carryi	Carrying Value Per			rying Value	Percent of Total
Commercial						
Agricultural	\$	18	0.6%	\$	22	0.7%
Industrial		875	30.1%		989	31.8%
Lodging		26	0.9%		26	0.8%
Multifamily		558	19.1%		522	16.8%
Office		713	24.5%		723	23.3%
Retail		613	21.0%		713	22.9%
Other		111	3.8%		114	3.7%
Total mortgage loans	\$	2,914	100.0%	\$	3,109	100.0%

### 3. Investments and Derivative Instruments (continued)

#### **Variable Interest Entities**

The Company is involved with various special purpose entities and other entities that are deemed to be VIEs primarily as an investment manager and as an investor through normal investment activities, as well as a means of accessing capital through a contingent capital facility.

A VIE is an entity that either has investors that lack certain essential characteristics of a controlling financial interest or lacks sufficient funds to finance its own activities without financial support provided by other entities.

The Company performs ongoing qualitative assessments of its VIEs to determine whether the Company has a controlling financial interest in the VIE and therefore is the primary beneficiary. The Company is deemed to have a controlling financial interest when it has both the ability to direct the activities that most significantly impact the economic performance of the VIE and the obligation to absorb losses or right to receive benefits from the VIE that could potentially be significant to the VIE. Based on the Company's assessment, if it determines it is the primary beneficiary, the Company consolidates the VIE in the Company's Condensed Consolidated Financial Statements.

# Consolidated VIEs

The following table presents the carrying value of assets and liabilities, and the maximum exposure to loss relating to the VIEs for which the Company is the primary beneficiary. Creditors have no recourse against the Company in the event of default by these VIEs nor does the Company have any implied or unfunded commitments to these VIEs. The Company's financial or other support provided to these VIEs is limited to its investment management services and original investment.

		\$	September	30, 2	201	5	<b>December 31, 2014</b>				ŀ
	Tota	l Assets	Total Liabilities	[1]		Maximum Exposure to Loss [2]	Total	Assets	Total Liabilities [1]	E	Maximum xposure to Loss [2]
Investment funds [3]	\$	51	\$	11	\$	42	\$	154	\$ 20	\$	138
Limited partnerships and other alternative investments		2		_		2		3	2		1
Total	\$	53	\$	11	\$	44	\$	157	\$ 22	\$	139

- [1] Included in other liabilities in the Company's Condensed Consolidated Balance Sheets.
- [2] The maximum exposure to loss represents the maximum loss amount that the Company could recognize as a reduction in net investment income or as a realized capital loss and is the cost basis of the Company's investment.
- [3] Total assets included in fixed maturities, FVO, short-term investments, and equity, AFS in the Company's Condensed Consolidated Balance Sheets.

Investment funds represent fixed income funds for which the Company has management and control of investments which is the activity that most significantly impacts its economic performance. The decline in investments funds is due to redemptions paid by one of the funds. Limited partnerships represent one hedge fund of funds for which the Company holds a majority interest in the fund as an investment.

#### Non-Consolidated VIEs

The Company, through normal investment activities, makes passive investments in structured securities issued by VIEs for which the Company is not the manager which are included in ABS, CDOs, CMBS and RMBS in the fixed maturities, AFS or fixed maturities, FVO, on the Company's Condensed Consolidated Balance Sheets. The Company has not provided financial or other support with respect to these investments other than its original investment. For these investments, the Company determined it is not the primary beneficiary due to the relative size of the Company's investment in comparison to the principal amount of the structured securities issued by the VIEs, the level of credit subordination which reduces the Company's obligation to absorb losses or right to receive benefits and the Company's inability to direct the activities that most significantly impact the economic performance of the VIEs. The Company's maximum exposure to loss on these investments is limited to the amount of the Company's investment.

### Repurchase Agreements, Dollar Roll Transactions and Other Collateral Transactions

From time to time, the Company enters into repurchase agreements and dollar roll transactions to manage liquidity or to earn incremental spread income. A repurchase agreement is a transaction in which one party (transferor) agrees to sell securities to another party (transferee) in return for cash (or securities), with a simultaneous agreement to repurchase the same securities at a specified price at a later date. A dollar roll is a type of repurchase agreement where a mortgage backed security is sold with an agreement to repurchase substantially the same security at a specified time in the future. These transactions generally have a contractual maturity of ninety days or less and the carrying amounts of these instruments approximates fair value.

### 3. Investments and Derivative Instruments (continued)

As part of repurchase agreements and dollar roll transactions, the Company transfers collateral of U.S. government and government agency securities and receives cash. For the repurchase agreements, the Company obtains cash in an amount equal to at least 95% of the fair value of the securities transferred. The agreements contain contractual provisions that require additional collateral to be transferred when necessary and provide the counterparty the right to sell or re-pledge the securities transferred. The cash received from the repurchase program is typically invested in short-term investments or fixed maturities. Repurchase agreements include master netting provisions that provide the counterparties the right to offset claims and apply securities held by them with respect to their obligations in the event of a default. Although the Company has the contractual right to offset claims, fixed maturities do not meet the specific conditions for net presentation under U.S. GAAP. The Company accounts for the repurchase agreements and dollar roll transactions as collateralized borrowings. The securities transferred under repurchase agreements and dollar roll transactions are included in fixed maturities, AFS with the obligation to repurchase those securities recorded in other liabilities on the Company's Condensed Consolidated Balance Sheets.

As of September 30, 2015, the Company reported in fixed maturities, AFS and cash on the Condensed Consolidated Balance Sheets financial collateral pledged relating to repurchase agreements of \$115. The Company reported a corresponding obligation to repurchase the pledged securities of \$115 in other liabilities on the Condensed Consolidated Balance Sheets. The Company had no outstanding dollar roll transactions as of September 30, 2015. The Company had no outstanding repurchase agreements or dollar roll transactions as of December 31, 2014.

The Company is required by law to deposit securities with government agencies in certain states in which it conducts business. As of September 30, 2015, and December 31, 2014, the fair value of securities on deposit was approximately \$14 and \$14, respectively.

The Company is member of the Federal Home Loan Bank of Boston ("FHLBB"). Membership allows the Company access to collateralized advances, which may be used to support various spread-based businesses and enhance liquidity management. The amount of advances that can be taken are dependent on the asset types pledged to secure the advances. In September 2015, the Company entered into a three-month advance in the amount of \$50 and posted \$71 of collateral. The outstanding advance is reported in other policyholder funds and benefits payable and the collateral is recorded in fixed maturities, AFS in the Condensed Consolidated Balance Sheets as of September 30, 2015.

Refer to Derivative Collateral Arrangements section of this note for disclosure of collateral in support of derivative transactions.

#### **Derivative Instruments**

The Company utilizes a variety of OTC, OTC-cleared and exchange traded derivative instruments as a part of its overall risk management strategy as well as to enter into replication transactions. Derivative instruments are used to manage risk associated with interest rate, equity market, commodity market, credit spread, issuer default, price, and currency exchange rate risk or volatility. Replication transactions are used as an economical means to synthetically replicate the characteristics and performance of assets that would be permissible investments under the Company's investment policies. The Company also may enter into and has previously issued financial instruments and products that either are accounted for as free-standing derivatives, such as certain reinsurance contracts, or may contain features that are deemed to be embedded derivative instruments, such as the GMWB rider included with certain variable annuity products.

# Strategies that Qualify for Hedge Accounting

Certain derivatives that the Company enters into satisfy the hedge accounting requirements as outlined in Note 1 - Basis of Presentation and Significant Accounting Policies of Notes to Consolidated Financial Statements, included in the Company's 2014 Form 10-K Annual Report. Typically, these hedge relationships include interest rate swaps and, to a lesser extent, foreign currency swaps where the terms or expected cash flows of the securities being hedged closely match the terms of the swap. The swaps are typically used to manage interest rate duration of certain fixed maturity securities or liability contracts. The hedge strategies by hedge accounting designation include:

#### Cash Flow Hedges

Interest rate swaps are predominantly used to manage portfolio duration and better match cash receipts from assets with cash disbursements required to fund liabilities. These derivatives primarily convert interest receipts on floating-rate fixed maturity securities to fixed rates.

Foreign currency swaps are used to convert foreign currency-denominated cash flows related to certain investment receipts and liability payments to U.S. dollars in order to reduce cash flow fluctuations due to changes in currency rates.

# Fair Value Hedges

Interest rate swaps are used to hedge the changes in fair value of fixed maturity securities due to fluctuations in interest rates. These swaps are typically used to manage interest rate duration.

### 3. Investments and Derivative Instruments (continued)

### **Non-Qualifying Strategies**

Derivative relationships that do not qualify for hedge accounting ("non-qualifying strategies") primarily include the hedge program for the Company's variable annuity products as well as the hedging and replication strategies that utilize credit default swaps. In addition, hedges of interest rate, foreign currency, and commodity risk of certain fixed maturities and liabilities do not qualify for hedge accounting.

The non-qualifying strategies include:

Interest Rate Swaps, Swaptions and Futures

The Company uses interest rate swaps, swaptions, and futures to manage duration between assets and liabilities in certain investment portfolios. In addition, the Company enters into interest rate swaps to terminate existing swaps, thereby offsetting the changes in value of the original swap. As of September 30, 2015, and December 31, 2014, the notional amount of interest rate swaps in offsetting relationships was \$4.5 billion.

Foreign Currency Swaps and Forwards

The Company enters into foreign currency swaps and forwards to convert the foreign currency exposures of certain foreign currency-denominated fixed maturity investments to U.S. dollars.

Fixed Payout Annuity Hedge

The Company formerly offered certain variable annuity products with a GMIB and continues to reinsure certain yen denominated fixed payout annuities. The Company invests in U.S. dollar denominated assets to support the reinsurance liability. The Company entered into pay U.S. dollar, receive yen swap contracts to hedge the currency and yen interest rate exposure between the U.S. dollar denominated assets and the yen denominated fixed liability reinsurance payments.

#### Credit Contracts

Credit default swaps are used to purchase credit protection on an individual entity or referenced index to economically hedge against default risk and credit-related changes in value on fixed maturity securities. Credit default swaps are also used to assume credit risk related to an individual entity or referenced index as a part of replication transactions. These contracts require the Company to pay or receive a periodic fee in exchange for compensation from the counterparty should the referenced security issuers experience a credit event, as defined in the contract. The Company is also exposed to credit risk related to certain structured fixed maturity securities that have embedded credit derivatives, which reference a standard index of corporate securities. In addition, the Company enters into credit default swaps to terminate existing credit default swaps, thereby offsetting the changes in value of the original swap going forward.

# Equity Index Swaps and Options

During 2014, the Company entered into total return swaps to hedge equity risk of specific common stock investments which are accounted for using fair value option in order to align the accounting treatment within net realized capital gains (losses). The Company also enters into equity index options with the purpose of hedging the impact of an adverse equity market environment on the investment portfolio. In addition, the Company formerly offered certain equity indexed products, a portion of which contain embedded derivatives that require bifurcation. The Company uses equity index swaps to economically hedge the equity volatility risk associated with the equity indexed products.

# Commodity Contracts

During 2015, the Company purchased for \$6 put option contracts on West Texas Intermediate oil futures with a strike of \$35 dollars per barrel in order to partially offset potential losses related to certain fixed maturity securities that could arise if oil prices decline substantially. These options expire in early 2016.

### GMWB Derivatives, Net

The Company formerly offered certain variable annuity products with GMWB riders. The GMWB product is a bifurcated embedded derivative ("GMWB product derivatives") that has a notional value equal to the GRB. The Company uses reinsurance contracts to transfer a portion of its risk of loss due to GMWB. The reinsurance contracts covering GMWB ("GMWB reinsurance contracts") are accounted for as free-standing derivatives with a notional amount equal to the GRB amount.

### 3. Investments and Derivative Instruments (continued)

The Company utilizes derivatives ("GMWB hedging instruments") as part of an actively managed program designed to hedge a portion of the capital market risk exposures of the non-reinsured GMWB riders due to changes in interest rates, equity market levels, and equity volatility. These derivatives include customized swaps, interest rate swaps and futures, and equity swaps, options and futures, on certain indices including the S&P 500 index, EAFE index and NASDAQ index. The following table presents notional and fair value for GMWB hedging instruments.

		Notional A	mount	Fair Value				
	Septem	ber 30, 2015	December 31, 2014	September 30, 2015	December 31, 2014			
Customized swaps	\$	5,851 \$	7,041	\$ 155	124			
Equity swaps, options, and futures		1,663	3,761	25	39			
Interest rate swaps and futures		3,625	3,640	27	11			
Total	\$	11,139 \$	14,442	\$ 207	5 174			

# Macro Hedge Program

The Company utilizes equity options, swaps and foreign currency options to partially hedge against a decline in the equity markets and the resulting statutory surplus and capital impact primarily arising from the guaranteed minimum death benefit ("GMDB") and GMWB obligations. The following table presents notional and fair value for the macro hedge program.

		Notional Ar	nount	Fair Value				
	Septer	nber 30, 2015	December 31, 2014	September 30, 2015	December 31, 2014			
Equity swaps, options, and futures	\$	4,272 \$	5,983	\$ 183 \$	141			
Foreign currency options		_	400	_	_			
Total	\$	4,272 \$	6,383	\$ 183 \$	141			

#### Modified Coinsurance Reinsurance Contracts

As of September 30, 2015, and December 31, 2014, the Company had approximately \$918 and \$1.0 billion, respectively, of invested assets supporting other policyholder funds and benefits payable reinsured under a modified coinsurance arrangement in connection with the sale of the Individual Life business, which was structured as a reinsurance transaction. The assets are primarily held in a trust established by the Company. The Company pays or receives cash quarterly to settle the results of the reinsured business, including the investment results. As a result of this modified coinsurance arrangement, the Company has an embedded derivative that transfers to the reinsurer certain unrealized changes in fair value due to interest rate and credit risks of these assets. The notional amount of the embedded derivative reinsurance contracts are the invested assets that are carried at fair value supporting the reinsured reserves.

#### **Derivative Balance Sheet Classification**

The following table summarizes the balance sheet classification of the Company's derivative related fair value amounts as well as the gross asset and liability fair value amounts. For reporting purposes, the Company has elected to offset the fair value amounts, income accruals, and related cash collateral receivables and payables of OTC derivative instruments executed in a legal entity and with the same counterparty or under a master netting agreement, which provides the Company with the legal right of offset. The Company has also elected to offset the fair value amounts, income accruals and related cash collateral receivables and payables of OTC-cleared derivative instruments based on clearing house agreements. The fair value amounts presented below do not include income accruals or related cash collateral receivables and payables, which are netted with derivative fair value amounts to determine balance sheet presentation. Derivatives in the Company's separate accounts where the associated gains and losses accrue directly to policyholders are not included. The Company's derivative instruments are held for risk management purposes, unless otherwise noted in the following table. The notional amount of derivative contracts represents the basis upon which pay or receive amounts are calculated and is presented in the table to quantify the volume of the Company's derivative activity. Notional amounts are not necessarily reflective of credit risk. The tables below exclude investments that contain an embedded credit derivative for which the Company has elected the fair value option. For further discussion, see the Fair Value Option section in Note 2 - Fair Value Measurements of Notes to Condensed Consolidated Financial Statements.

# 3. Investments and Derivative Instruments (continued)

	Net Derivatives					Asset D	eriv	atives	<b>Liability Derivatives</b>			
		Notion	al A	mount		Fair V	/alue	Fair	Va	lue	Fair	Value
Hedge Designation/ Derivative Type		Sep 30, 2015	De	ec 31, 2014		ep 30, 2015	Dec 31, 2014	Sep 30, 2015	J	Dec 31, 2014	Sep 30, 2015	Dec 31, 2014
Cash flow hedges												
Interest rate swaps	\$	2,186	\$	2,242	\$	61	\$ 37	\$ 61	\$	37	\$ —	\$ —
Foreign currency swaps		143		143		(20)	(19)	6		3	(26)	(22)
Total cash flow hedges		2,329		2,385		41	18	67		40	(26)	(22)
Fair value hedges												<u> </u>
Interest rate swaps		43		32		_	_	_		_	_	_
Total fair value hedges		43		32			_	_		_	_	_
Non-qualifying strategies												
Interest rate contracts												
Interest rate swaps, swaptions, caps, floors, and futures		4,611		4,857		(296)	(323)	444		385	(740)	(708)
Foreign exchange contracts						. ,	. ,					, ,
Foreign currency swaps and forwards		187		60		4	_	4		_	_	_
Fixed payout annuity hedge		1,319		1,319		(450)	(427)	_		_	(450)	(427)
Credit contracts							, ,				` ` `	,
Credit derivatives that purchase credit protection		104		276		6	(1)	7		4	(1)	(5)
Credit derivatives that assume credit risk [1]		1,427		946		(15)	7	3		11	(18)	(4)
Credit derivatives in offsetting positions		1,481		2,175		(1)	(1)	16		21	(17)	(22)
Equity contracts												
Equity index swaps and options		109		422		(1)	1	20		30	(21)	(29)
Commodity contracts												
Commodity options		288		_		4	_	4		_	_	_
Variable annuity hedge program												
GMWB product derivatives [2]		15,730		17,908		(270)	(139)	_		_	(270)	(139)
GMWB reinsurance contracts		3,233		3,659		73	56	73		56	_	_
GMWB hedging instruments		11,139		14,442		207	174	331		289	(124)	(115)
Macro hedge program		4,272		6,383		183	141	224		180	(41)	(39)
Other												
Modified coinsurance reinsurance contracts		918		974		62	34	62		34	_	_
Total non-qualifying strategies		44,818		53,421		(494)	(478)	1,188		1,010	(1,682)	(1,488)
Total cash flow hedges, fair value hedges, and non-qualifying strategies	\$	47,190	\$	55,838	\$	(453)	<b>\$</b> (460)	\$ 1,255	\$	1,050	\$ (1,708)	<b>\$</b> (1,510)
<b>Balance Sheet Location</b>												
Fixed maturities, available-for-sale	\$	184	\$	186	\$	(1)	\$ 1	s —	\$	1	\$ (1)	s —
Other investments		7,670		13,588		282	339	319		478	(37)	(139)
Other liabilities		19,406		19,473		(578)	(725)	801		481	(1,379)	(1,206)
Reinsurance recoverable		4,150		4,633		135	90	135		90	_	_
Other policyholder funds and benefits payable		15,780		17,958		(291)	(165)	_		_	(291)	(165)
Total derivatives	\$	47,190	\$	55,838	\$	(453)	\$ (460)	\$ 1,255	\$	1,050	\$ (1,708)	\$ (1,510)

<sup>[1]</sup> The derivative instruments related to this strategy are held for other investment purposes.
[2] These derivatives are embedded within liabilities and are not held for risk management purposes.

#### 3. Investments and Derivative Instruments (continued)

#### Change in Notional Amount

The net decrease in notional amount of derivatives since December 31, 2014, was primarily due to the following:

- The decline in notional amount related to the GMWB hedging instruments and the macro hedge program was primarily driven by portfolio re-positioning, a decline in equity markets, and the expiration of certain options. The decline in the GMWB product related notional amount was primarily driven by policyholder lapses and partial withdrawals.
- This decline was partially offset by an increase in notional amount related to credit derivatives that assume credit risk as a means to earn credit spread while re-balancing within certain fixed maturity sectors.

#### Change in Fair Value

The net improvement in the total fair value of derivative instruments since December 31, 2014, was primarily related to the following:

- The increase in fair value of qualifying interest rate derivatives was primarily due to a decline in interest rates.
- The increase in the fair value related to the macro hedge program was primarily driven by a decline in the equity markets, increased equity volatility, and a decline in interest rates, partially offset by time decay on options.
- The increase in the fair value associated with modified coinsurance reinsurance contracts, which are accounted for as embedded derivatives and transfer
  to the reinsurer the investment experience related to the assets supporting the reinsured policies, was primarily driven by widening credit spreads, partially
  offset by a decline in long-term interest rates.
- The decrease in fair value related to the combined GMWB hedging program, which includes the GMWB product, reinsurance, and hedging derivatives, was primarily driven by underperformance of the underlying actively managed funds compared to their respective indices and unfavorable policyholder behavior.
- The decrease in fair value associated with the fixed payout annuity hedges was primarily driven by a decline in U.S. interest rates.

### Offsetting of Derivative Assets/Liabilities

The following tables present the gross fair value amounts, the amounts offset, and net position of derivative instruments eligible for offset in the Company's Condensed Consolidated Balance Sheets. Amounts offset include fair value amounts, income accruals and related cash collateral receivables and payables associated with derivative instruments that are traded under a common master netting agreement, as described in the preceding discussion. Also included in the tables are financial collateral receivables and payables, which are contractually permitted to be offset upon an event of default, although are disallowed for offsetting under U.S. GAAP.

Description

Other investments \$

# HARTFORD LIFE INSURANCE COMPANY AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

# 3. Investments and Derivative Instruments (continued)

1,120

	A	As of September 30, 20	15		
(i)	(ii)	(iii) =	(i) - (ii)	(iv)	$(\mathbf{v}) = (\mathbf{i}\mathbf{i}\mathbf{i}) - (\mathbf{i}\mathbf{v})$
			ed in the Statement of I Position	Collateral Disallowed for Offset in the Statement of Financial Position	
Gross Amounts of Recognized Assets	Gross Amounts Offset in the Statement of Financial Position	Derivative Assets [1]	Accrued Interest and Cash Collateral Received [2]	Financial Collateral Received [4]	Net Amount

(87)

123

72

		oss Amounts of Recognized Liabilities	9	ross Amounts Offset in the Statement of ancial Position	Der	rivative Liabilities	Accrued Interest d Cash Collateral Pledged [3]	I	Financial Collateral Pledged [4]	Net Amoun	ıt
De	escription										
	Other liabilities	\$ (1,416)	\$	(623)	\$	(578)	\$ (215)	\$	(793)	\$	_

282

925

\$

# As of December 31, 2014

		(i)	(ii)	Net Amounts Prese	= (i) - (ii) nted in the Statement of ial Position	(iv) Gross Amounts Not Offset in the Statement of Financial Position	(v) = (iii) - (iv)
		Gross Amounts of Recognized Assets	Gross Amounts Offset in the Statement of Financial Position	Derivative Assets [1	Accrued Interest and Cash Collateral ] Received [2]	Financial Collateral Received [4]	Net Amount
Des	cription						
	Other investments	\$ 959	\$ 801	\$ 339	\$ (181)	\$ 83	\$ 75

		Reco	mounts of gnized oilities	Ot St:	ss Amounts ffset in the atement of acial Position	Der	ivative Liabilities [3]	crued Interest and Cash Collateral Pledged [3]	Financial Collateral Pledged [4]	Net Amount
Description										
Other liabil	ities !	\$	(1,345)	\$	(574)	\$	(722)	\$ (49)	\$ (900)	\$ 129

- [1] Included in other invested assets in the Company's Condensed Consolidated Balance Sheets.
- [2] Included in other assets in the Company's Condensed Consolidated Balance Sheets and is limited to the net derivative receivable associated with each counterparty.
- [3] Included in other liabilities in the Company's Condensed Consolidated Balance Sheets and is limited to the net derivative payable associated with each counterparty.
- [4] Excludes collateral associated with exchange-traded derivative instruments.

# 3. Investments and Derivative Instruments (continued)

#### **Cash Flow Hedges**

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of OCI and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Gains and losses on the derivative representing hedge ineffectiveness are recognized in current period earnings. All components of each derivative's gain or loss were included in the assessment of hedge effectiveness.

The following table presents the components of the gain or loss on derivatives that qualify as cash flow hedges:

## **Derivatives in Cash Flow Hedging Relationships**

	Ga	in (Loss) Re	_	OCI tion)	on Derivative ( )	Effective	N	et Realized Cap De	ital Gains (L erivative (Inc	, 0	Income on
	T	hree Months September			Nine Months September			Three Months September		Nine Months September	
	2	015	2014		2015	2014		2015	2014	 2015	2014
Interest rate swaps	\$	28 \$	(17)	\$	26 \$	13	\$	<b>—</b> \$	3	\$ — \$	2
Foreign currency swaps		_	(2)		(1)	(5)		_	_	_	_
Total	\$	28 \$	(19)	\$	25 \$	8	\$	<b>— \$</b>	3	\$ <b>— \$</b>	2

			Gain or (Loss) Re	s) Reclassified from AOCI into Income (Effective Portion)							
		7	Three Months Ended S	September 30,	Nine Months Ended S	September 30,					
	Location		2015	2014	2015	2014					
Interest rate swaps	Net realized capital gains (losses)	\$	— \$	(2)	(1) \$	(1)					
Interest rate swaps	Net investment income		8	12	25	38					
Foreign currency swaps	Net realized capital gains (losses)		_	(9)	(7)	(9)					
Total		\$	8 \$	1 5	17 \$	28					

As of September 30, 2015, the before-tax deferred net gains on derivative instruments recorded in AOCI that are expected to be reclassified to earnings during the next twelve months are \$23. This expectation is based on the anticipated interest payments on hedged investments in fixed maturity securities that will occur over the next twelve months, at which time the Company will recognize the deferred net gains (losses) as an adjustment to net investment income over the term of the investment cash flows.

During the three and nine months ended September 30, 2015, and September 30, 2014, the Company had no net reclassifications from AOCI to earnings resulting from the discontinuance of cash-flow hedges due to forecasted transactions that were no longer probable of occurring.

# 3. Investments and Derivative Instruments (continued)

# Fair Value Hedges

For derivative instruments that are designated and qualify as a fair value hedge, the gain or loss on the derivative as well as the offsetting loss or gain on the hedged item attributable to the hedged risk are recognized in current earnings. The Company includes the gain or loss on the derivative in the same line item as the offsetting loss or gain on the hedged item. All components of each derivative's gain or loss were included in the assessment of hedge effectiveness.

The Company recognized in income gains (losses) representing the ineffective portion of fair value hedges as follows:

# **Derivatives in Fair Value Hedging Relationships**

#### Gain or (Loss) Recognized in Income [1]

		Gum of (2000) recognized in moonie [1]														
		Three Months Ended September 30,							Nine Months Ended September 30,							
		2015				20	14			20	)15		2014			
	Der	ivative	Hed	ge Item	I	Derivative	Н	edge Item	]	Derivative	Hee	lge Item	I	Derivative	He	edge Item
Interest rate swaps																
Net realized capital gains (losses)	\$	_	\$	_	\$	1	\$	(1)	\$	_	\$	_	\$	(1)	\$	2
Total	\$		\$		\$	1	\$	(1)	\$		\$		\$	(1)	\$	2

<sup>[1]</sup> The amounts presented do not include the periodic net coupon settlements of the derivative or the coupon income (expense) related to the hedged item. The net of the amounts presented represents the ineffective portion of the hedge.

# 3. Investments and Derivative Instruments (continued)

#### **Non-Qualifying Strategies**

For non-qualifying strategies, including embedded derivatives that are required to be bifurcated from their host contracts and accounted for as derivatives, the gain or loss on the derivative is recognized currently in earnings within net realized capital gains (losses). The following table presents the gain or loss recognized in income on non-qualifying strategies:

#### **Derivatives Used in Non-Qualifying Strategies**

# Gain or (Loss) Recognized within Net Realized Capital Gains and Losses

	Three	Months Ended S	September 30,	Nine Months Ended S	September 30,
		2015	2014	2015	2014
Interest rate contracts					
Interest rate swaps, caps, floors, and forwards	\$	(4) \$	(2)	\$ (7) \$	(3)
Foreign exchange contracts					
Foreign currency swaps and forwards		2	_	4	2
Fixed payout annuity hedge [1]		8	(86)	(23)	(58)
Japanese fixed annuity hedging instruments [2]		_		_	22
Credit contracts					
Credit derivatives that purchase credit protection		4	1	3	(5)
Credit derivatives that assume credit risk		(13)	(5)	(11)	6
Equity contracts					
Equity index swaps and options		2	3	4	3
Commodity contracts					
Commodity options		2	_	(5)	_
Variable annuity hedge program					
GMWB product derivatives		(150)	(37)	(91)	54
GMWB reinsurance contracts		24	2	15	(9)
GMWB hedging instruments		94	41	41	(30)
Macro hedge program		51	12	24	(13)
International program hedging instruments		_	_	_	(126)
Other					
GMIB, GMAB, and GMWB reinsurance contracts		_	_	_	579
Modified coinsurance reinsurance contracts		2	8	28	402
Derivatives formerly associated with Japan [3]		_	(2)	_	(2)
Total [4]	\$	22 \$	(65)	\$ (18) \$	822

<sup>[1]</sup> Not included in this amount is the associated liability adjustment for changes in foreign exchange spot rates through realized capital gains of \$(17) and \$83 for the three months ended September 30, 2015 and 2014, respectively, and \$(1) and \$38 for the nine months ended September 30, 2015 and 2014, respectively.

For the three and nine months ended September 30, 2015, the net realized capital gain (loss) related to derivatives used in non-qualifying strategies was primarily comprised of the following:

• For the nine months ended September 30, 2015, the net loss related to the fixed payout annuity hedge was primarily driven by a decline in U.S. interest rates.

<sup>[2]</sup> The associated liability is adjusted for changes in foreign exchange spot rates through realized capital gains and was \$(51) for the nine months ended September 30, 2014.

<sup>[3]</sup> These amounts relate to the termination of the hedging program associated with the Japan variable annuity product due to the sale of HLIKK.

<sup>[4]</sup> Excludes investments that contain an embedded credit derivative for which the Company has elected the fair value option. For further discussion, see the Fair Value Option section in Note 2 - Fair Value Measurements.

# 3. Investments and Derivative Instruments (continued)

- The net losses related to credit derivatives were primarily driven by widening credit spreads.
- The net losses related to the combined GMWB hedging program which includes the GMWB product, reinsurance, and hedging derivatives, were
  primarily driven by underperformance of the underlying actively managed funds compared to their respective indices and unfavorable policyholder
  behavior.
- For the three months ended September 30, 2015, the gain on the macro hedge program was primarily driven by a decline in the equity markets. For the nine months ended September 30, 2015, the gain on the macro hedge program was primarily driven by a decline in the equity markets, increased equity volatility, and a decline in interest rates, partially offset by a loss driven by time decay on options.
- The gains associated with modified coinsurance reinsurance contracts, which are accounted for as embedded derivatives and transfer to the reinsurer the investment experience related to the assets supporting the reinsured policies, were primarily driven by widening credit spreads, partially offset by a decline in long-term interest rates. The assets remain on the Company's books and the Company recorded offsetting losses in OCI as a result of the decrease in market value of the bonds.

For the three and nine months ended September 30, 2014, the net realized capital gain (loss) related to derivatives used in non-qualifying strategies was primarily comprised of the following:

- The net gain on the GMIB, GMAB, and GMWB reinsurance contracts was driven by the sale of HLIKK and concurrent recapture of the associated risks by HLIKK. For further discussion related to the sale, see Note 1 Basis of Presentation and Significant Accounting Policies of Notes to Condensed Consolidated Financial Statements.
- For the nine months ended September 30, 2014, the net gain on the coinsurance and modified coinsurance reinsurance contracts was primarily due to the
  termination of a certain reinsurance contract, which was with an affiliated captive reinsurer and was accounted for as an embedded derivative. For a
  discussion related to the reinsurance agreement and the termination refer to Note 7 Transactions with Affiliates of Notes to Condensed Consolidated
  Financial Statements.
- For the nine months ended September 30, 2014, the net loss associated with the international program hedging instruments was primarily driven by an improvement in global equity markets and declines in volatility levels and interest rates.
- The net losses related to the fixed payout annuity hedge were driven by a depreciation of the Japanese yen in relation to the U.S. dollar.

In addition, the Company recognized no gains for the three months ended September 30, 2015, and 2014, and gains of \$1 and \$11, respectively, for the nine months ended September 30, 2015, and 2014 due to cash recovered on derivative receivables that were previously written-off related to the bankruptcy of Lehman Brothers Inc. The derivative receivables were the result of the contractual collateral threshold amounts and open collateral calls prior to the bankruptcy filing as well as interest rate and credit spread movements from the date of the last collateral call to the date of the bankruptcy filing.

For additional disclosures regarding contingent credit related features in derivative agreements, see Note 6 - Commitments and Contingencies of Notes to Condensed Consolidated Financial Statements.

### **Credit Risk Assumed through Credit Derivatives**

The Company enters into credit default swaps that assume credit risk of a single entity or referenced index in order to synthetically replicate investment transactions that would be permissible investments under the Company's investment policies. The Company will receive periodic payments based on an agreed upon rate and notional amount and will only make a payment if there is a credit event. A credit event payment will typically be equal to the notional value of the swap contract less the value of the referenced security issuer's debt obligation after the occurrence of the credit event. A credit event is generally defined as a default on contractually obligated interest or principal payments or bankruptcy of the referenced entity. The credit default swaps in which the Company assumes credit risk primarily reference investment grade single corporate issuers and baskets, which include standard diversified portfolios of corporate and CMBS issuers. The diversified portfolios of corporate issuers are established within sector concentration limits and may be divided into tranches that possess different credit ratings.

# 3. Investments and Derivative Instruments (continued)

The following tables present the notional amount, fair value, weighted average years to maturity, underlying referenced credit obligation type and average credit ratings, and offsetting notional amounts and fair value for credit derivatives in which the Company is assuming credit risk as of September 30, 2015, and December 31, 2014.

### As of September 30, 2015

					Underlying Ref Credit Obligation			
Credit Derivative type by derivative risk exposure	-	otional nount [2]	Fair Value	Weighted Average Years to Maturity	Туре	Average Credit Rating	Offsetting Notional Amount [3]	Offsetting Fair Value [3]
Single name credit default swaps								
Investment grade risk exposure	\$	157 \$	S (1)	2 years	Corporate Credit/ Foreign Gov.	BBB+	\$ 157	\$ —
Basket credit default swaps [4]								
Investment grade risk exposure		1,216	5	4 years	Corporate Credit	BBB+	346	(3)
Investment grade risk exposure		571	(17)	6 years	CMBS Credit	AA+	164	1
Below investment grade risk exposure		74	(12)	2 years	CMBS Credit	CCC	74	12
Embedded credit derivatives								
Investment grade risk exposure		150	148	2 years	Corporate Credit	A+	_	_
Total [5]	\$	2,168 \$	5 123				\$ 741	\$ 10

#### As of December 31, 2014

				Underlying Referenced Credit Obligation(s) [1]			
Credit Derivative type by derivative risk exposure	otional nount [2]	Fair Value	Weighted Average Years to Maturity	Туре	Average Credit Rating	Offsetting Notional Amount [3]	Offsetting Fair Value [3]
Single name credit default swaps							
Investment grade risk exposure	\$ 212	\$ 3	3 years	Corporate Credit/ Foreign Gov.	A-	\$ 163	\$ (3)
Below investment grade risk exposure	4	_	1 year	Corporate Credit	CCC	4	<del>_</del>
Basket credit default swaps [4]							
Investment grade risk exposure	1,240	14	4 years	Corporate Credit	BBB+	667	(6)
Below investment grade risk exposure	9	(1)	5 years	Corporate Credit	BBB-	_	
Investment grade risk exposure	344	(4)	5 years	CMBS Credit	AA	179	2
Below investment grade risk exposure	75	(11)	2 years	CMBS Credit	CCC+	75	11
Embedded credit derivatives							
Investment grade risk exposure	150	147	2 years	Corporate Credit	A	_	
Total [5]	\$ 2,034	\$ 148				\$ 1,088	\$ 4

<sup>[1]</sup> The average credit ratings are based on availability and the midpoint of the applicable ratings among Moody's, S&P, Fitch, and Morningstar. If no rating is available from a rating agency, then an internally developed rating is used.

<sup>[2]</sup> Notional amount is equal to the maximum potential future loss amount. These derivatives are governed by agreements and clearing house rules and applicable law which include collateral posting requirements. There is no additional specific collateral related to these contracts or recourse provisions included in the contracts to offset losses going forward.

<sup>[3]</sup> The Company has entered into offsetting credit default swaps to terminate certain existing credit default swaps, thereby offsetting the future changes in value of, or losses paid related to, the original swap.

<sup>[4]</sup> Includes \$1.9 billion and \$1.7 billion as of September 30, 2015, and December 31, 2014, respectively, of standard market indices of diversified portfolios of corporate and CMBS issuers referenced through credit default swaps. These swaps are subsequently valued based upon the observable standard market index.

<sup>[5]</sup> Excludes investments that contain an embedded credit derivative for which the Company has elected the fair value option. For further discussion, see the Fair Value Option section in Note 2 - Fair Value Measurements.

#### 3. Investments and Derivative Instruments (continued)

# **Derivative Collateral Arrangements**

The Company enters into various collateral arrangements in connection with its derivative instruments, which require both the pledging and accepting of collateral. As of September 30, 2015, and December 31, 2014, the Company pledged cash collateral associated with derivative instruments with a fair value of \$42 and \$16, respectively, for which the collateral receivable has been primarily included within other assets on the Company's Condensed Consolidated Balance Sheets. The Company also pledged securities collateral associated with derivative instruments with a fair value of \$935 and \$900, respectively, as of September 30, 2015 and December 31, 2014, which have been included in fixed maturities on the Condensed Consolidated Balance Sheets. The counterparties have the right to sell or repledge these securities.

As of September 30, 2015, and December 31, 2014 the Company accepted cash collateral associated with derivative instruments of \$70 and \$33, respectively, which was invested and recorded in the Company's Condensed Consolidated Balance Sheets in fixed maturities and short-term investments with corresponding amounts recorded in other liabilities. The Company also accepted securities collateral as of September 30, 2015, and December 31, 2014 of \$60 and \$83, respectively, of which the Company has the ability to sell or repledge \$128 and \$83, respectively. As of September 30, 2015, and December 31, 2014, the Company had no repledged securities and the Company did not sell any securities. In addition, as of September 30, 2015, and December 31, 2014, non-cash collateral accepted was held in separate custodial accounts and was not included in the Company's Condensed Consolidated Balance Sheets.

# 4. Separate Accounts, Death Benefits and Other Insurance Benefit Features

Changes in the gross GMDB/GMWB and universal life secondary guarantee benefits are as follows:

		Universal Life Secondary
	GMDB/GMWB [1]	Guarantees
Liability balance as of January 1, 2015	\$ 812	\$ 2,041
Incurred	119	213
Paid	(83)	_
Unlock	(43)	(10)
Liability balance as of September 30, 2015	\$ 805	\$ 2,244
Reinsurance recoverable asset, as of January 1, 2015	\$ 480	\$ 2,041
Incurred	73	203
Paid	(66)	_
Unlock	17	_
Reinsurance recoverable asset, as of September 30, 2015	\$ 504	\$ 2,244

	GMDB/GMWB [1]	Universal Life Secondary Guarantees
Liability balance as of January 1, 2014	\$ 849	\$ 1,802
Incurred	135	174
Paid	(85)	_
Unlock	(90)	5
Liability balance as of September 30, 2014	\$ 809	\$ 1,981
Reinsurance recoverable asset, as of January 1, 2014	\$ 533	\$ 1,802
Incurred	78	179
Paid	(66)	_
Unlock	(62)	_
Reinsurance recoverable asset, as of September 30, 2014	\$ 483	\$ 1,981

<sup>[1]</sup> These liability balances include all GMDB benefits, plus the life-contingent portion of GMWB benefits in excess of the return of the GRB. GMWB benefits up to the return of the GRB are embedded derivatives held at fair value and are excluded from these balances.

### 4. Separate Accounts, Death Benefits and Other Insurance Benefit Features (continued)

The following table presents details concerning GMDB/GMWB exposure as of September 30, 2015:

#### Account Value by GMDB/GMWB Type

Maximum anniversary value ("MAV") [1]	Account Value ("AV") [8]	Net Amount at Risk ("NAR") [9]	Retained Net Amount at Risk ("RNAR") [9]	Weighted Average Attained Age of Annuitant
MAV only	\$ 14,474	\$ 3,162	\$ 613	70
With 5% rollup [2]	1,256	260	92	70
With Earnings Protection Benefit Rider ("EPB") [3]	3,714	502	78	69
With 5% rollup & EPB	485	108	24	72
Total MAV	19,929	4,032	807	
Asset Protection Benefit (APB) [4]	11,879	838	556	69
Lifetime Income Benefit (LIB) – Death Benefit [5]	520	13	13	68
Reset [6] (5-7 years)	2,568	65	65	70
Return of Premium [7] /Other	9,568	79	72	68
Subtotal Variable Annuity with GMDB/GMWB [10]	44,464	5,027	1,513	69
Less: General Account Value with GMDB/GMWB	3,870			
Subtotal Separate Account Liabilities with GMDB	40,594			
Separate Account Liabilities without GMDB	81,029			
Total Separate Account Liabilities	\$ 121,623			

- [1] MAV GMDB is the greatest of current AV, net premiums paid and the highest AV on any anniversary before age 80 years (adjusted for withdrawals).
- [2] Rollup GMDB is the greatest of the MAV, current AV, net premium paid and premiums (adjusted for withdrawals) accumulated at generally 5% simple interest up to the earlier of age 80 years or 100% of adjusted premiums.
- [3] EPB GMDB is the greatest of the MAV, current AV, or contract value plus a percentage of the contract's growth. The contract's growth is AV less premiums net of withdrawals, subject to a cap of 200% of premiums net of withdrawals.
- [4] APB GMDB is the greater of current AV or MAV, not to exceed current AV plus 25% times the greater of net premiums and MAV (each adjusted for premiums in the past 12 months).
- [5] LIB GMDB is the greatest of current AV; net premiums paid; or, for certain contracts, a benefit amount generally based on market performance that ratchets over time.
- [6] Reset GMDB is the greatest of current AV, net premiums paid and the most recent five to seven year anniversary AV before age 80 years (adjusted for withdrawals).
- [7] ROP GMDB is the greater of current AV or net premiums paid.
- [8] AV includes the contract holder's investment in the separate account and the general account.
- [9] NAR is defined as the guaranteed benefit in excess of the current AV. RNAR represents NAR reduced for reinsurance. NAR and RNAR are highly sensitive to equity markets movements and increase when equity markets decline.
- [10] Some variable annuity contracts with GMDB also have a life-contingent GMWB that may provide for benefits in excess of the return of the GRB. Such contracts included in this amount have \$7.1 billion of total account value and weighted average attained age of 71 years. There is no NAR or retained NAR related to these contracts.

Account balances of contracts with death benefit guarantees were invested in variable separate accounts as follows:

Asset type	Septer	nber 30, 2015	December 31, 2014
Equity securities (including mutual funds)	\$	36,934 \$	44,786
Cash and cash equivalents		3,660	4,066
Total	\$	40,594 \$	48,852

As of September 30, 2015 and December 31, 2014, approximately 18% and 17% of the equity securities (including mutual funds) in the preceding table were funds invested in fixed income securities and approximately 82% and 83% were funds invested in equity securities.

For further information on guaranteed living benefits that are accounted for at fair value, such as GMWB, see Note 2 - Fair Value Measurements of Notes to Condensed Consolidated Financial Statements.

#### 5. Income Taxes

A reconciliation of the tax provision at the U.S. Federal statutory rate to the provision (benefit) for income taxes is as follows:

	T	hree Months Ended S	Nine Months Ended September 30,		
		2015	2014	2015	2014
Tax provision at the U.S. federal statutory rate	\$	45 \$	31	\$ 194 \$	246
Dividends-received deduction ("DRD")		(35)	(31)	(129)	(83)
Foreign related investments		2	(2)	(2)	(7)
Other		_	1		1
Provision (benefit) for income taxes	\$	12 \$	(1)	\$ 63 \$	157

The Company's effective tax rate for the nine months ended September 30, 2015 reflects a \$36 net reduction in the provision for income taxes from intercompany tax settlements consisting of a \$48 reduction in the provision in second quarter 2015 upon conclusion of the Internal Revenue Service audit of The Hartford's 2007-2011 federal consolidated income tax returns, offset by a \$12 increase in the provision for the three months ended September 30, 2015 due to the filing of the Company's 2014 federal consolidated income tax return.

The federal audit of the years 2012 and 2013 began in March 2015 and is expected to be completed in 2016. Management believes that adequate provision has been made in the financial statements for any potential assessments that may result from tax examinations and other tax-related matters for all open tax years.

The separate account DRD is estimated for the current year using information from the most recent return, adjusted for current year equity market performance and other appropriate factors, including estimated levels of corporate dividend payments and level of policy owner equity account balances. The actual current year DRD can vary from estimates based on, but not limited to, changes in eligible dividends received in the mutual funds, amounts of distribution from these mutual funds, amounts of short-term capital gains at the mutual fund level and the Company's taxable income before the DRD. The Company evaluates its DRD computations on a quarterly basis.

The Company believes it is more likely than not the deferred tax assets will be fully realized. Consequently no valuation allowance has been provided. In assessing the need for a valuation allowance, management considered future taxable temporary difference reversals, future taxable income exclusive of reversing temporary differences and carryovers, taxable income in open carry back years and other tax planning strategies. From time to time, tax planning strategies could include holding a portion of debt securities with market value losses until recovery, altering the level of tax exempt securities held, making investments which have specific tax characteristics, and business considerations such as asset-liability matching.

Net deferred income taxes include the future tax benefits associated with the net operating loss carryover, alternative minimum tax credit carryover and foreign tax credit carryover as follows:

# Net Operating Loss Carryover

As of September 30, 2015 and December 31, 2014, the net deferred tax asset included the expected tax benefit attributable to net operating losses of \$3,281 and \$3,189, respectively. If unutilized, \$3,281 of the losses will expire from 2023 - 2033. Utilization of these loss carryovers is dependent upon the generation of sufficient future taxable income.

Most of the net operating loss carryover originated from the Company's U.S. annuity business, including from the hedging program. Given the continued runoff of the U.S. fixed and variable annuity business, the exposure to taxable losses is significantly lessened. Accordingly, given the expected future consolidated group earnings, the Company believes sufficient taxable income will be generated in the future to utilize its net operating loss carryover. Although the Company believes there will be sufficient future taxable income to fully recover the remainder of the loss carryover, the Company's estimate of the likely realization may change over time.

# 5. Income Taxes (continued)

#### Alternative Minimum Tax Credit and Foreign Tax Credit Carryover

As of September 30, 2015 and December 31, 2014, the net deferred tax asset included the expected tax benefit attributable to alternative minimum tax credit carryover of \$232 and \$246 and foreign tax credit carryover of \$127 and \$58, respectively. The alternative minimum tax credits have no expiration date and the foreign tax credit carryovers expire from 2018 to 2024. These credits are available to offset regular federal income taxes from future taxable income and although the Company believes there will be sufficient future regular federal taxable income, there can be no certainty that future events will not affect the ability to utilize the credits. Additionally, the use of the foreign tax credits generally depends on the generation of sufficient taxable income to first utilize all of the U.S. net operating loss carryover. However, the Company has identified and begun to purchase certain investments which allow for utilization of the foreign tax credits without first using the net operating loss carryover. Consequently, the Company believes it is more likely than not the foreign tax credit carryover will be fully realized. Accordingly, no valuation allowance has been provided on either the alternative minimum tax carryover or foreign tax credit carryover.

#### 6. Commitments and Contingencies

#### Litigation

The Company is involved in claims litigation arising in the ordinary course of business, both as a liability insurer defending or providing indemnity for third-party claims brought against insureds and as an insurer defending coverage claims brought against it. The Company accounts for such activity through the establishment of unpaid loss and loss adjustment expense reserves. Management expects that the ultimate liability, if any, with respect to such ordinary-course claims litigation, after consideration of provisions made for potential losses and costs of defense, will not be material to the consolidated financial condition, results of operations or cash flows of the Company.

The Company is also involved in other kinds of legal actions, some of which assert claims for substantial amounts. These actions include, among others, individual actions in which punitive damages are sought, such as claims alleging bad faith in the handling of insurance claims or other allegedly unfair or improper business practices. Management expects that the ultimate liability, if any, with respect to such lawsuits, after consideration of provisions made for estimated losses, will not be material to the consolidated financial condition of the Company. Nonetheless, given the large or indeterminate amounts sought in certain of these actions, and the inherent unpredictability of litigation, the outcome in certain matters could, from time to time, have a material adverse effect on the Company's consolidated financial condition, results of operations or cash flows in particular quarterly or annual periods.

#### **Derivative Commitments**

Certain of the Company's derivative agreements contain provisions that are tied to the financial strength ratings of the individual legal entity that entered into the derivative agreement as set by nationally recognized statistical rating agencies. If the legal entity's financial strength were to fall below certain ratings, the counterparties to the derivative agreements could demand immediate and ongoing full collateralization and in certain instances demand immediate settlement of all outstanding derivative positions traded under each impacted bilateral agreement. The settlement amount is determined by netting the derivative positions transacted under each agreement. If the termination rights were to be exercised by the counterparties, it could impact the legal entity's ability to conduct hedging activities by increasing the associated costs and decreasing the willingness of counterparties to transact with the legal entity. The aggregate fair value of all derivative instruments with credit-risk-related contingent features that are in a net liability position as of September 30, 2015, is \$824. Of this \$824 the legal entities have posted collateral of \$1.1 billion in the normal course of business. In addition, the Company has posted collateral of \$34 associated with a customized GMWB derivative. Based on derivative market values as of September 30, 2015, a downgrade of one or two levels below the current financial strength ratings by either Moody's or S&P would not require additional assets to be posted as collateral. These collateral amounts could change as derivative market values change, as a result of changes in our hedging activities or to the extent changes in contractual terms are negotiated. The nature of the collateral that we would post, if required, would be primarily in the form of U.S. Treasury bills, U.S. Treasury notes and government agency securities.

#### 7. Transactions with Affiliates

#### **Parent Company Transactions**

Transactions of the Company with Hartford Fire Insurance Company ("Hartford Fire"), Hartford Holdings Inc ("HHI") and its affiliates relate principally to tax settlements, reinsurance, insurance coverage, rental and service fees, payment of dividends and capital contributions. In addition, an affiliated entity purchased annuity contracts from the Company to fund structured settlement periodic payment obligations assumed by the affiliated entity as part of claims settlements with property casualty insurance companies and self-insured entities. As of September 30, 2015 and December 31, 2014, the Company had \$54 of reserves for claim annuities purchased by affiliated entities. For the nine months ended September 30, 2015 and 2014, the Company recorded earned premiums of \$2 and \$2, respectively, for these intercompany claim annuities.

Substantially all general insurance expenses related to the Company, including rent and employee benefit plan expenses are initially paid by The Hartford. Expenses are allocated to the Company using specific identification if available, or other applicable methods, that would include a blend of revenue, expense and capital.

The Company has issued a guarantee to retirees and vested terminated employees ("Retirees") of The Hartford Retirement Plan for U.S. Employees ("the Plan") who retired or terminated prior to January 1, 2004. The Plan is sponsored by The Hartford. The guarantee is an irrevocable commitment to pay all accrued benefits which the Retiree or the Retiree's designated beneficiary is entitled to receive under the Plan in the event the Plan assets are insufficient to fund those benefits and The Hartford is unable to provide sufficient assets to fund those benefits. The Company believes that the likelihood that payments will be required under this guarantee is remote.

In 1990, Hartford Fire guaranteed the obligations of the Company with respect to life, accident and health insurance and annuity contracts issued after January 1, 1990. The guarantee was issued to provide an increased level of security to potential purchasers of the Company's products. Although the guarantee was terminated in 1997, it still covers policies that were issued from 1990 to 1997. As of September 30, 2015 and December 31, 2014, no recoverables have been recorded for this guarantee, as the Company was able to meet these policyholder obligations.

#### **Reinsurance Assumed from Affiliates**

Concurrent with the sale of HLIKK in 2014, certain fixed annuity products and variable annuity product GMDB, GMIB, GMWB and GMAB riders that had been previously reinsured to the Company and HLAI were recaptured by terminating or modifying intercompany agreements. Upon closing, the Company and HLAI transferred approximately \$1.6 billion of assets supporting the recaptured reserves resulting in a loss of \$213 on the recapture transaction and the Buyer became responsible for all liabilities of the recaptured business.

HLAI continues to provide reinsurance for yen denominated fixed payout annuities approximating \$783 as of September 30, 2015.

#### **Reinsurance Ceded to Affiliates**

The Company maintains a reinsurance agreement with HLA, whereby the Company cedes both group life and group accident and health risk. Under this treaty, the Company ceded group life premium of \$14 and \$50 for the three and nine months ended September 30, 2015, respectively, and \$20 and \$62 for the three and nine months ended September 30, 2014, respectively. The Company ceded accident and health premiums to HLA of \$26 and \$105 for the three and nine months ended September 30, 2015, respectively, and \$49 and \$328 for the three and nine months ended September 30, 2014, respectively.

Until April 1, 2014, HLAI had a modified coinsurance ("modco") and coinsurance with funds withheld reinsurance agreement with WRR. HLAI ceded to WRR variable annuity contracts, associated riders, and payout annuities written by HLAI; annuity contracts and associated riders assumed by HLAI under unaffiliated reinsurance agreements; GMAB, GMIB riders and GMDB risks assumed by HLAI from HLIKK.

Under modeo, the assets and the liabilities, and under coinsurance with funds withheld, the assets, associated with the reinsured business remained on the consolidated balance sheet of HLIC in segregated portfolios, and WRR received the economic risks and rewards related to the reinsured business through modeo and funds withheld adjustments. These adjustments were recorded as an adjustment to operating expenses.

Effective April 1, 2014, HLAI terminated its mode and coinsurance with funds withheld reinsurance agreement with WRR, following receipt of approval from the CTDOI and Vermont Department of Financial Regulation. As a result, the Company reclassified \$310 in aggregate reserves for annuity contracts from funds withheld within Other liabilities to Other policyholder funds and benefits payable. The Company recognized a gain of \$213 in the year ended December 31, 2014 resulting from the termination of derivatives associated with the reinsurance transaction. On April 30, 2014, The Hartford dissolved WRR which resulted in WRR paying off a \$655 surplus note and returning \$367 in capital to The Hartford, all of which was contributed as capital to HLAI to support the recaptured risks.

# 7. Transactions with Affiliates (continued)

The impact of the modeo and coinsurance with funds withheld reinsurance agreement with WRR on the Company's Condensed Consolidated Statements of Operations prior to termination was as follows:

	]	Nine Months Ended September 30,
		2014
Earned premiums	\$	(5)
Net realized losses [1]		(103)
Total revenues		(108)
Benefits, losses and loss adjustment expenses		(1)
Insurance operating costs and other expenses		(4)
Total expenses		(5)
Loss before income taxes		(103)
Income tax benefit		(36)
Net loss	\$	(67)

<sup>[1]</sup> Amounts represent the change in valuation of the derivative associated with this transaction.

# 8. Changes in and Reclassifications From Accumulated Other Comprehensive Income

Changes in AOCI, net of tax, by component consist of the following:

Three months ended September 30, 2015

		Changes in			
			Net Gain on Cash Flow Hedging Instruments	Foreign Currency Translation Adjustments	AOCI, net of tax
Beginning balance	\$	790 \$	62	\$ (3)	\$ 849
OCI before reclassifications		(103)	18	_	(85)
Amounts reclassified from AOCI		16	(5)	_	11
OCI, net of tax		(87)	13	_	(74)
Ending balance	S	703 \$	75	\$ (3)	\$ 775

Nine months ended September 30, 2015

Changes in								
		Unrealized Gain on Securities		Net Gain on Cash Flow Hedging Instruments	Т	Foreign Currency ranslation Adjustments		AOCI, net of tax
Beginning balance	\$	1,154	\$	70	\$	(3)	\$	1,221
OCI before reclassifications		(445)		16		_		(429)
Amounts reclassified from AOCI		(6)		(11)		_		(17)
OCI, net of tax		(451)		5		_		(446)
Ending balance	\$	703	\$	75	\$	(3)	\$	775

Reclassifications from AOCI consist of the following:

		Amount Reclas	ssifie	ed from AOCI	
AOCI	Three Months Ended September 30, 2015			ine Months Ended eptember 30, 2015	Affected Line Item in the Condensed Consolidated Statement of Operations
Net Unrealized Gain on Securities					
Available-for-sale securities	\$	(24)	\$	10	Net realized capital gains (losses)
		(24)		10	Total before tax
		(8)		4	Income tax expense (benefit)
	\$	(16)	\$	6	Net income
Net Gains on Cash Flow Hedging Instruments					
Interest rate swaps	\$	_	\$	(1)	Net realized capital gains (losses)
Interest rate swaps		8		25	Net investment income
Foreign currency swaps		_		(7)	Net realized capital gains (losses)
		8		17	Total before tax
		3		6	Income tax expense (benefit)
	\$	5	\$	11	Net income
Total amounts reclassified from AOCI	\$	(11)	\$	17	Net income

# 8. Changes in and Reclassifications From Accumulated Other Comprehensive Income (continued)

Three months ended September 30, 2014

	Changes in			
	Unrealized Gain on Securities	Net Gain on Cash Flow Hedging Instruments	Foreign Currency Translation Adjustment	AOCI, net of tax and DAC
Beginning balance	\$ 1,066	\$ 80	<b>s</b> —	\$ 1,146
OCI before reclassifications	8	(14)	(1)	(7)
Amounts reclassified from AOCI	(24)	(1)	_	(25)
OCI, net of tax	(16)	(15)	(1)	(32)
Ending balance	\$ 1,050	\$ 65	\$ (1)	\$ 1,114

Nine months ended September 30, 2014

	Changes in			
	Unrealized Gain on Securities	Net Gain on Cash Flow Hedging Instruments	Foreign Currency ranslation Adjustments	CI, net of tax and DAC
Beginning balance	\$ 495	\$ 79	\$ _	\$ 574
OCI before reclassifications	552	4	(1)	555
Amounts reclassified from AOCI	3	(18)	_	(15)
OCI, net of tax	555	(14)	(1)	540
Ending balance	\$ 1,050	\$ 65	\$ (1)	\$ 1,114

Reclassifications from AOCI consist of the following:

	A	mount Reclass	sified	l from AOCI	
AOCI	Three months ended September 30, 2014				Affected Line Item in the Condensed Consolidated Statement of Operations
Net Unrealized Gain on Securities					
Available-for-sale securities	\$	37	\$	(4)	Net realized capital gains (losses)
	<u>-</u>	37		(4)	Total before tax
		13		(1)	Income tax expense
	\$	24	\$	(3)	Net income
Net Gains on Cash Flow Hedging Instruments					
Interest rate swaps	\$	(2)	\$	(1)	Net realized capital gains (losses)
Interest rate swaps		12		38	Net investment income
Foreign currency swaps		(9)		(9)	Net realized capital gains (losses)
		1		28	Total before tax
		_		10	Income tax expense
	\$	1	\$	18	Net income
Total amounts reclassified from AOCI	\$	25	\$	15	Net income

# Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(Dollar amounts in millions, unless otherwise stated)

Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") addresses the financial condition of Hartford Life Insurance Company and its subsidiaries ("Hartford Life Insurance Company") as of and for the period ended September 30, 2015 compared with the comparable 2014 periods.

The Company meets the conditions specified in General Instruction H(1) of Form 10-Q and is filing this Form with the reduced disclosure format permitted for wholly-owned subsidiaries of reporting entities. The Company has omitted, from this Form 10-Q, certain information in Part I Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations. The Company has included, under Item 2, Consolidated Results of Operations to explain any material changes in revenue and expense items for the periods presented. Certain reclassifications have been made to prior period financial information to conform to the current period classifications. This discussion should be read in conjunction with MD&A in Hartford Life Insurance Company's 2014 Form 10-K Annual Report.

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#### CONSOLIDATED RESULTS OF OPERATIONS

Operating Summary	Three Months Ended September 30,			Nine Months Ended September 30				
		2015	2014	Change	2015	2014	Change	
Fee income and other	\$	261 \$	292	(11%)	\$ 816	\$ 923	(12%)	
Earned premiums		27	56	(52%)	73	(15)	NM	
Net investment income		364	391	(7%)	1,129	1,178	(4%)	
Net realized capital gains (losses)		(22)	50	(144%)	(18)	594	(103%)	
Total revenues		630	789	(20%)	2,000	2,680	(25%)	
Benefits, losses and loss adjustment expenses		360	421	(14%)	993	1,090	(9%)	
Amortization of deferred policy acquisition costs		34	134	(75%)	73	188	(61%)	
Insurance operating costs and other expenses		126	144	(13%)	406	696	(42%)	
Reinsurance gain on dispositions		(20)	_	NM	(28)	_	NM	
Dividends to policyholders		_	_	%		2	(100%)	
Total benefits, losses and expenses		500	699	(28%)	1,444	1,976	(27%)	
Income before income taxes		130	90	44%	556	704	(21%)	
Income tax expense (benefit)		12	(1)	NM	63	157	(60%)	
Net income		118	91	30%	493	547	(10%)	
Net income attributable to noncontrolling interest		1	3	(67%)	1	3	(67%)	
Net income attributable to Hartford Life Insurance Company	\$	117 \$	88	33%	\$ 492	\$ 544	(10%)	

Three and nine months ended September 30, 2015 compared to the three and nine months ended September 30, 2014

Net income increased for the three months ended September 30, 2015 as compared to the prior year period, primarily due to a decrease in amortization of deferred policy acquisition costs driven by a lower unfavorable unlock, lower net investment income, lower insurance operating costs and other expenses, and lower benefits, losses and loss adjustment expenses, partially offset by lower fee income due to the continued runoff of the business and a change to net realized capital losses from net realized capital gains. Net income decreased for the nine months ended September 30, 2015 as compared to the prior year period primarily due to a change to net realized capital losses from net realized capital gains and lower fee income, partially offset by a decrease in amortization of deferred policy acquisition costs driven by an unlock benefit due to an off-cycle assumption change and lower insurance operating costs and other expenses due to the continued runoff of the business.

Net investment income decreased for the three and nine months ended September 30, 2015, as compared to the prior period, primarily due to a decrease in income from limited partnerships and other alternative investments. For further discussion, see MD&A - Investments Results, Net Investment Income (Loss).

Net realized capital losses of \$22 for the three months ended September 30, 2015 decreased from net realized capital gains of \$50, as compared to the prior year period. For further discussion of the results, see MD&A - Investment Results, Net Realized Capital Gains (Losses). Net realized capital gains decreased by for the nine months ended September 30, 2015, as compared to the prior year period. Net realized capital gains for the nine months ended September 30, 2014 included net gains on derivatives associated with GMIB, GMAB, and GMWB reinsurance contracts that were driven by the sale of HLIKK and concurrent recapture of the reinsurance contracts, offset by the realized capital loss on the recapture of the reinsurance contracts.

The Company's effective tax rate differs from the U.S. Federal statutory rate of 35% in 2015 and 2014 primarily due to the separate account dividends received deduction. Income tax expense increased by \$13 for the three months ended September 30, 2015, as compared to the prior year period, due to an increase in income before income taxes and the effect of permanent items. Income tax expense decreased by \$94 for the nine months ended September 30, 2015, as compared to the prior year period, due to a decrease in income before income taxes and a \$36 net reduction in the provision for income taxes from intercompany tax settlements. For a reconciliation of the income tax provision at the U.S. Federal statutory rate to the provision for income taxes, see Note 5 - Income Taxes of Notes to Condensed Consolidated Financial Statements.

#### INVESTMENT RESULTS

#### **Net Investment Income (Loss)**

	Three Months Ended September 30,					Nine !	Months End	ed September 30,		
		201	15	2014		20	)15	2014		
(Before-tax)	A	mount	Yield [1]	Amount	Yield [1]	Amount	Yield [1]	Amount	Yield [1]	
Fixed maturities [2]	\$	286	4.9% \$	272	4.5%	\$ 825	4.6% 5	843	4.3%	
Equity securities, AFS		2	3.2%	4	5.6%	5	1.9%	9	3.7%	
Mortgage loans		38	5.1%	38	4.7%	120	5.2%	117	4.7%	
Policy loans		21	5.7%	20	5.5%	60	5.6%	59	5.5%	
Limited partnerships and other alternative investments		10	3.1%	46	14.8%	97	10.6%	117	12.2%	
Other [3]		21		28		63		83		
Investment expense		(14)		(17)		(41)		(50)		
Total net investment income		364	4.7%	391	4.8%	1,129	4.8%	1,178	4.6%	
Total securities, AFS and other excluding limited partnerships and other alternative investments	\$	354	4.8% \$	345	4.4%	\$ 1,032	4.6% 5	5 1,061	4.3%	

<sup>[1]</sup> Yields calculated using annualized net investment income divided by the monthly average invested assets at cost, amortized cost, or adjusted carrying value, as applicable, excluding repurchase agreement collateral, if any, and derivatives book value. Yield calculations for each period exclude assets associated with the disposition of Japan variable and fixed annuity business.

### Three and nine months ended September 30, 2015, compared to the three and nine months ended September 30, 2014

Total net investment income for the three and nine months ended September 30, 2015, decreased in comparison to the three and nine months ended September 30, 2014, primarily due to a decrease in income from limited partnerships and other alternative investments. Excluding limited partnerships and other alternative investments, net investment income declined as a result of a decrease in assets related to the termination of certain reinsurance agreements related to the former Japan variable and fixed annuity business, as well as the continued runoff of the Company's businesses, partially offset by higher income received from previously impaired securities, make-whole payments on fixed maturities, and prepayment penalties on mortgage loans.

The annualized net investment income yield, excluding limited partnerships and other alternative investments, increased to 4.6% for the nine months ended September 30, 2015 versus 4.3% for the comparable period in 2014. The increase was primarily attributable to a decline in lower yielding assets disposed of as a result of the recapture of certain liabilities concurrent with the sale of HLIKK as well as higher income received from make-whole payments on fixed maturities and prepayment penalties on mortgage loans. The average reinvestment rate, excluding certain U.S. Treasury securities and cash equivalent securities, for the nine months ended September 30, 2015, was approximately 3.4% which was below the average yield of sales and maturities of 3.9% for the same period due to the current interest rate environment. For the third quarter of 2015, the new money yield increased to 4.0% compared to 3.2% in the prior year period driven by wider credit spreads.

Going forward, if interest rates continue to stay at current levels, we expect the annualized net investment income yield, excluding limited partnerships and other alternative investments to decline from the current net investment income yield due lower reinvestment rates. The estimated impact on net investment income is subject to change as the composition of the portfolio changes through normal portfolio management and trading activities and changes in market conditions.

<sup>[2]</sup> Includes net investment income on short-term investments.

<sup>[3]</sup> Primarily includes income from derivatives that qualify for hedge accounting and hedge fixed maturities.

	Three Months Ended Se	Nine Months Ended September 30,				
(Before-tax)	2015	2014	2015	2014		
Gross gains on sales	\$ 33 \$	56 \$	217 \$	218		
Gross losses on sales	(33)	(8)	(181)	(203)		
Net OTTI losses recognized in earnings	(24)	(10)	(32)	(20)		
Valuation allowances on mortgage loans	_	_	(4)	(4)		
Japanese fixed annuity contract hedges, net [1]	_	_	_	(14)		
Periodic net coupon settlements on credit derivatives	2	1	5	10		
Results of variable annuity hedge program						
GMWB derivatives, net	(32)	6	(35)	15		
Macro hedge program	51	12	24	(13)		
Total U.S. program	19	18	(11)	2		
International Program	_	_	_	(126)		
Total results of variable annuity hedge program	19	18	(11)	(124)		
GMIB/GMAB/GMWB reinsurance	_	_	_	579		
Modified coinsurance reinsurance contracts	3	8	29	402		
Other, net [2]	(22)	(15)	(41)	(250)		
Net realized capital gains, before-tax	\$ (22) \$	50 \$	(18) \$	594		

<sup>[1]</sup> Relates to the Japanese fixed annuity product (adjustment of product liability for changes in spot currency exchange rates, related derivative hedging instruments, excluding net periodic coupon settlements, and Japan FVO securities).

Details on the Company's net realized capital gains and losses are as follows:

#### Gross Gains and Losses on Sales

- Gross gains and losses on sales for the three and nine months ended September 30, 2015 were primarily due to gains and losses on the sale of U.S treasuries and corporate securities. The sales were primarily a result of duration and liquidity management, as well as tactical changes to the portfolio as a result of changing market conditions.
- Gross gains on sales for the three and nine months ended September 30, 2014 were primarily due to gains on the sale of corporate securities, CMBS, and RMBS. Gross losses on sales for the three and nine months ended September 30, 2014 were the result of losses on sales of emerging market securities, primarily within the foreign government and corporate sectors. The sales were primarily a result of duration and liquidity management, as well as tactical changes to the portfolio as a result of changing market conditions.

# Variable Annuity Hedge Program

- For the three months ended September 30, 2015, the gain on the macro hedge program was primarily due to gains of \$42 driven by a decline in equity markets. For the nine months ended September 30, 2015, the gain on the macro hedge program was primarily due to gains of \$39 driven by a decline in equity markets, \$12 driven by increased equity volatility, and \$8 driven by a decline in interest rates. The gains for the nine months ended September 30, 2015, were partially offset by losses of \$33 driven by time decay on options.
- For the three and nine months ended September 30, 2015, the net losses related to the combined GMWB hedging program which includes the GMWB product, reinsurance, and hedging derivatives, were primarily due to losses of \$21 and \$10, respectively, resulting from the underperformance of the underlying actively managed funds compared to their respective indices and losses of \$9 and \$12, respectively, driven by unfavorable policyholder behavior
- For the three months ended September 30, 2014, the gain on the macro hedge program was primarily due to gains of \$19 driven by increased equity volatility. For the nine months ended September 30, 2014, the loss on the macro hedge program was primarily due to losses of \$14 driven by an improvement in the domestic equity markets.
- For the three and nine months ended September 30, 2014, the gains related to the combined GWMB derivatives, net, which include the GMWB product, reinsurance, and hedging derivatives, were primarily driven by gains of \$31 on liability model assumption updates and gains of \$10 and \$8, respectively, due to increased volatility. For the three and nine months ended September 30, 2014, these gains were partially offset by losses of \$20 and \$24, respectively, resulting from unfavorable policyholder behavior related to the early surrender value program.

<sup>[2]</sup> Primarily consists of changes in value of non-qualifying derivatives, including credit derivatives, interest rate derivatives used to manage duration, and the fixed payout annuity hedge.

• For the nine months ended September 30, 2014, the net loss on the international program hedging instruments was primarily driven by an improvement in global equity markets and declines in volatility and interest rates.

#### GMIB/GMAB/GMWB Reinsurance

• For the nine months ended September 30, 2014, the net gain on derivatives associated with GMIB, GMAB, and GMWB reinsurance contracts was driven by the sale of HLIKK and concurrent recapture of the reinsurance contracts. For further discussion on the sale, see Note 1 - Basis of Presentation and Significant Accounting Policies of Notes to Condensed Consolidated Financial Statements.

# Modified Coinsurance Reinsurance

- For the three and nine months ended September 30, 2015, the net gains associated with modified coinsurance reinsurance contracts were primarily driven by widening credit spreads, partially offset by a decline in long-term interest rates. Modified coinsurance reinsurance contracts are accounted for as embedded derivatives and transfer to the reinsurer the investment experience related to the assets supporting the reinsured policies.
- For the nine months ended September 30, 2014, the net gain on the coinsurance and modified coinsurance reinsurance agreement was primarily due to the termination of a certain reinsurance contract, which was with an affiliated captive reinsurer and was accounted for as an embedded derivative. For a discussion related to the reinsurance agreement and the termination, refer to Note 7 Transactions with Affiliates of Notes to Condensed Consolidated Financial Statements.

#### Other, Net

- Other, net losses for the three and nine months ended September 30, 2015, were primarily due to losses of \$12 and \$13, respectively, on credit derivatives driven by widening credit spreads and losses of \$9 and \$24, respectively, related to the fixed payout annuity hedge driven by a decline in U.S. interest rates.
- Other, net loss for the nine months ended September 30, 2014, was primarily due to losses of \$213 related to the recapture of GMIB, GMAB, and GMWB reinsurance contracts, which was offset by gains of \$410 on the termination of the reinsurance derivative reflected in GMIB, GMAB, and GMWB reinsurance line.

#### CRITICAL ACCOUNTING ESTIMATES

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP"), requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ, and in the past have differed, from those estimates. The Company's critical accounting estimates are discussed in Part II, Item 7 MD&A in the Company's 2014 Form 10-K Annual Report. The following discussion updates certain of the Company's critical accounting estimates for September 30, 2015 results.

# Estimated Gross Profits Used in the Valuation and Amortization of Assets and Liabilities Associated with Variable Annuity and Other Universal Life-Type Contracts

Estimated gross profits ("EGPs") are used in the amortization of the deferred policy acquisition cost ("DAC") asset, and sales inducement assets ("SIA"). Portions of EGPs are also used in the valuation of reserves for death and other insurance benefit features on variable annuity and other universal life-type contracts.

For additional information on death and other insurance benefit reserves, see Note 4 - Separate Accounts, Death Benefits and Other Insurance Benefit Features of Notes to Condensed Consolidated Financial Statements.

#### Unlocks

The benefit (charge) to net income, net of tax by asset and liability as a result of the Unlock is as follows:

	Thre	e Months Ended		ne Months Ended 30,	d September
		2015	2014	2015	2014
DAC	\$	(16) \$	(104) \$	(11) \$	(102)
SIA		_	(33)	_	(31)
Death and Other Insurance Benefit Reserves		(2)	18	60	27
Total (pre-tax)		(18)	(119)	49	(106)
Income tax effect		(6)	(42)	17	(37)
Total (after-tax)	\$	(12) \$	(77) \$	32 \$	(69)

The Unlock charge, after-tax, for the three months ended September 30, 2015 was primarily due to separate account returns being below our aggregated estimated returns during the period largely due to the decline in equity markets. The Unlock benefit, after-tax for the nine months ended September 30, 2015 was primarily due to an off-cycle assumption change related to benefit utilization partially offset by separate account returns being below our aggregated estimated returns during the period. The Unlock charge, after-tax, for the three months and nine months ended September 30, 2014, was primarily due to a lower estimated gross profits on the fixed annuity block driven by the continued low interest rate environment, as well as, higher expected variable annuity unit costs, partially offset by actual separate accounts returns being above aggregated estimated returns during the period.

An Unlock revises EGPs, on a quarterly basis, to reflect market updates of policyholder account value and the Company's current best estimate assumptions. Modifications to the Company's hedging programs may impact EGPs, and correspondingly impact DAC recoverability. After each quarterly Unlock, the Company also tests the aggregate recoverability of DAC by comparing the DAC balance to the present value of future EGPs. As of September 30, 2015, the margin between the DAC balance and the present value of future EGPs for individual variable annuities was 29%. If the margin between the DAC asset and the present value of future EGPs is exhausted, then further reductions in EGPs would cause portions of DAC to be unrecoverable and the DAC asset would be written down to equal future EGPs.

In the third quarter of 2014, the Company completed a comprehensive non-market related policyholder behavior assumption study and incorporated the results of those studies into its projection of future gross profits. The annual comprehensive non-market related policyholder behavior assumption study for 2015 will be completed in the fourth quarter.

#### CAPITAL RESOURCES AND LIQUIDITY

Capital resources and liquidity represent the overall strength of Hartford Life Insurance Company and its ability to generate strong cash flows, borrow funds at competitive rates and raise new capital to meet operating needs over the next twelve months.

#### **Liquidity Requirements and Sources of Capital**

The Hartford has an intercompany liquidity agreement that allows for short-term advances of funds among the The Hartford Financial Services Group, Inc. ("HFSG Holding Company") and certain affiliates of up to \$2.0 billion for liquidity and other general corporate purposes. The Connecticut Insurance Department ("CTDOI") granted approval for certain affiliated insurance companies that are parties to the agreement to treat receivables from a parent, including the HFSG Holding Company, as admitted assets for statutory accounting purposes. As of September 30, 2015, there were no amounts outstanding with the HFSG Holding Company.

#### **Derivative Commitments**

Certain of the Company's derivative agreements contain provisions that are tied to the financial strength ratings of the individual legal entity that entered into the derivative agreement as set by nationally recognized statistical rating agencies. If the legal entity's financial strength were to fall below certain ratings, the counterparties to the derivative agreements could demand immediate and ongoing full collateralization and in certain instances demand immediate settlement of all outstanding derivative positions traded under each impacted bilateral agreement. The settlement amount is determined by netting the derivative positions transacted under each agreement. If the termination rights were to be exercised by the counterparties, it could impact the legal entity's ability to conduct hedging activities by increasing the associated costs and decreasing the willingness of counterparties to transact with the legal entity. The aggregate fair value of all derivative instruments with credit-risk-related contingent features that are in a net liability position as of September 30, 2015, is \$824. Of this \$824 the legal entities have posted collateral of \$1.1 billion in the normal course of business. In addition, the Company has posted collateral of \$34 associated with a customized GMWB derivative. Based on derivative market values as of September 30, 2015, a downgrade of one or two levels below the current financial strength ratings by either Moody's or S&P would not require additional assets to be posted as collateral. These collateral amounts could change as derivative market values change, as a result of changes in our hedging activities or to the extent changes in contractual terms are negotiated. The nature of the collateral that we would post, if required, would be primarily in the form of U.S. Treasury bills, U.S. Treasury notes and government agency securities.

# **Insurance Operations**

As of September 30, 2015, the Company's cash and short-term investments of \$1.5 billion, included \$70 of collateral received from, and held on behalf of derivative counterparties and no short-term investments pledged as collateral to derivative counterparties. The Company also held \$2.3 billion of treasury securities, of which \$786 had been pledged to derivative counterparties and \$1.2 billion of government agency securities of which \$149 had been pledged to derivative counterparties.

Total general account contractholder obligations are supported by \$33 billion of cash and total general account invested assets, which includes a significant short-term investment position, as noted in the following discussion, to meet liquidity needs.

The following table summarizes the Company's fixed maturities, short-term investments, and cash, as of September 30, 2015:

Fixed maturities	\$ 25,270
Short-term investments	1,083
Cash	450
Less: Derivative collateral	1,005
Total	\$ 25,798

Capital resources available to fund liquidity, upon contract holder surrender, are a function of the legal entity in which the liquidity requirement resides. Obligations related to life insurance products will be generally funded by both Hartford Life Insurance Company ("HLIC") and Hartford Life and Annuity Insurance Company ("HLAI"); obligations related to retirement and institutional investment products will be generally funded by HLIC.

The Company is a member of the Federal Home Loan Bank of Boston ("FHLBB"). Membership allows the Company access to collateralized advances, which may be used to support various spread-based business and enhance liquidity management. The CTDOI will permit the Company to pledge up to \$1.39 billion in qualifying assets to secure FHLBB advances for 2015. The amount of advances that can be taken are dependent on the asset types pledged to secure the advances. The pledge limit is recalculated annually based on statutory admitted assets and capital and surplus. The Company would need to seek the prior approval of the CTDOI if there were a desire to exceed these limits. In September 2015, the Company entered into a three-month advance in the amount of \$50. The outstanding advance is reported in other policyholder funds and benefits payable in the Condensed Consolidated Balance Sheets as of September 30, 2015.

Contractholder Obligations	As of Sep	tember 30, 2015
Total Contractholder obligations	\$	166,880
Less: Separate account assets [1]		121,623
General account contractholder obligations	\$	45,257
Composition of General Account Contractholder Obligations		
Contracts without a surrender provision and/or fixed payout dates [2]	\$	17,370
Fixed MVA annuities [3]		5,762
Other [4]		22,125
General account contractholder obligations	\$	45,257

- [1] In the event customers elect to surrender separate account assets, the Company will use the proceeds from the sale of the assets to fund the surrender, and the Company's liquidity position will not be impacted. In many instances the Company will receive a percentage of the surrender charge, increasing the Company's liquidity position. In addition, a surrender of variable annuity separate account or general account assets will decrease the Company's obligation for payments on guaranteed living and death benefits.
- [2] Relates to contracts such as payout annuities or institutional notes, other than guaranteed investment products with an MVA feature (as noted in the following discussion) or surrenders of term life, group benefit contracts or death and living benefit reserves for which surrenders will have no current effect on the Company's liquidity requirements.
- [3] Relates to annuities that are recorded in the general account (under U.S. GAAP), although these annuities are held in a statutory separate account, as the contractholders are subject to the Company's credit risk. In the statutory separate account, the Company is required to maintain invested assets with a fair value greater than or equal to the MVA surrender value of the Fixed MVA contract. In the event assets decline in value at a greater rate than the MVA surrender value of the Fixed MVA contract, the Company is required to contribute additional capital to the statutory separate account. The Company will fund these required contributions with operating cash flows or short-term investments. In the event that operating cash flows or short-term investments are not sufficient to fund required contributions, the Company may have to sell other invested assets at a loss, potentially resulting in a decrease in statutory surplus. As the fair value of invested assets in the statutory separate account are at least equal to the MVA surrender value of the Fixed MVA contract, surrender of Fixed MVA annuities will have an insignificant impact on the liquidity requirements of the Company.
- [4] Surrenders of, or policy loans taken from, as applicable, these general account liabilities, which include the general account option for Individual Annuities' individual variable annuities and the variable life contracts of the former Individual Life business, the general account option for annuities of the former Retirement Plans business and universal life contracts sold by the former Individual Life business may be funded through operating cash flows of the Company, available short-term investments, or the Company may be required to sell fixed maturity investments to fund the surrender payment. Sales of fixed maturity investments could result in the recognition of significant realized losses and insufficient proceeds to fully fund the surrender amount. In this circumstance, the Company may need to take other actions, including enforcing certain contract provisions which could restrict surrenders and/or slow or defer payouts. The Company has ceded reinsurance in connection with the sales of its Retirement Plans and Individual Life businesses in 2013 to MassMutual and Prudential, respectively. These reinsurance transactions do not extinguish the Company's primary liability on the insurance policies issued under these businesses.

### Off-Balance Sheet Arrangements and Aggregate Contractual Obligations

There have been no material changes to the Company's off-balance sheet arrangements and aggregate contractual obligations since the filing of the Company's 2014 Form 10-K Annual Report.

#### **Dividends**

Dividends to the Company from its insurance subsidiaries are restricted, as is the ability of the Company to pay dividends to its parent company. Future dividend decisions will be based on, and affected by, a number of factors, including the operating results and financial requirements of the Company on a stand-alone basis and the impact of regulatory restrictions.

The payment of dividends by Connecticut-domiciled insurers is limited under the insurance holding company laws of Connecticut. These laws require notice to and approval by the state insurance commissioner for the declaration or payment of any dividend, which, together with other dividends or distributions made within the preceding twelve months, exceeds the greater of (i) 10% of the insurer's policyholder surplus as of December 31 of the preceding year or (ii) net income (or net gain from operations, if such company is a life insurance company) for the twelve-month period ending on the thirty-first day of December last preceding, in each case determined under statutory insurance accounting principles. In addition, if any dividend of a Connecticut-domiciled insurer exceeds the insurer's earned surplus, it requires the prior approval of the CTDOI. The insurance holding company laws of the other jurisdictions in which the Company's insurance subsidiaries are incorporated (or deemed commercially domiciled) generally contain similar (although in certain instances somewhat more restrictive) limitations on the payment of dividends. The Company's subsidiaries are permitted to pay up to a maximum of approximately \$475 in dividends without prior approval from the applicable insurance commissioner.

In 2015, the Company's dividend limitation under the holding company laws of Connecticut is \$556; however, based on the Company's earned surplus as of December 31, 2014, the Company is only permitted to pay \$316 in dividends to its parent without prior approval from the CTDOI.

Through September 2015, the Company paid dividends of approximately \$1.0 billion to its parent, based on the approval of the CTDOI. The Company has no ordinary dividend capacity for the remainder of 2015.

#### **Cash Flows**

	Nine Months Ended September 30,				
	 2015	2014			
Net cash provided by operating activities	\$ 535 \$	304			
Net cash provided by investing activities	\$ 1,466 \$	2,377			
Net cash used for financing activities	\$ (1,809) \$	(2,920)			
Cash – end of period	\$ 450 \$	214			

Net cash provided by operating activities increased in 2015 as compared to 2014 primarily due to a decrease in claims and benefits paid and a decrease in operating expenses paid, partially offset by an increase in payments made on reinsurance recoverables.

Net cash provided by investing activities in 2015 primarily relates to net proceeds from short-term investments of \$1.1 billion and net proceeds from mortgage loans of \$191. Net cash provided by investing activities in 2014 primarily relates to net proceeds of available-for-sale securities of \$2.7 billion, partially offset by a change in short-term investments of \$447.

Net cash used for financing activities in 2015 relates to a return of capital to the parent of approximately \$1 billion and net payments for deposits, transfers and withdrawals for investments and universal life-type contracts of \$889. Net cash used for financing activities in 2014 relates to net outflows on investment and universal life-type contracts of \$2.6 billion, partially offset by a net capital contribution to parent of \$275.

Operating cash flows in both periods have been adequate to meet liquidity requirements.

#### Ratings

Ratings can have an impact the Company's reinsurance and derivative contracts. There can be no assurance that the Company's ratings will continue for any given period of time or that they will not be changed. In the event the Company's ratings are downgraded, reinsurance contracts may be adversely impacted and the Company may be required to post additional collateral on certain derivative contracts.

The following table summarizes Hartford Life Insurance Company's significant member companies' financial ratings from the major independent rating organizations as of October 21, 2015:

Insurance Financial Strength Ratings:	A.M. Best	Standard & Poor's	Moody's
Hartford Life Insurance Company	A-	BBB+	Baa2
Hartford Life and Annuity Insurance Company	A-	BBB+	Baa2

These ratings are not a recommendation to buy or hold any of the Company's securities and they may be revised or revoked at any time at the sole discretion of the rating organization.

The agencies consider many factors in determining the final rating of an insurance company. One consideration is the relative level of statutory surplus necessary to support the business written. Statutory surplus represents the capital of the insurance company reported in accordance with accounting practices prescribed by the applicable state insurance department.

#### **Statutory Surplus**

The Company's aggregate statutory capital and surplus, as prepared in accordance with the National Association of Insurance Commissioners' Accounting Practices and Procedures Manual ("US STAT"), was \$5.0 billion as of September 30, 2015 and \$5.6 billion as of December 31, 2014, respectively. The statutory surplus amount as of December 31, 2014 is based on actual statutory filings with the applicable regulatory authorities. The statutory surplus amount as of September 30, 2015, is an estimate, as the third quarter 2015 statutory filings have not yet been made.

#### IMPACT OF NEW ACCOUNTING STANDARDS

For a discussion of accounting standards, see Note 1 - Basis of Presentation and Significant Accounting Policies of Notes to Consolidated Financial Statements included in the Company's 2014 Form 10-K Annual Report and Note 1 - Basis of Presentation and Significant Accounting Policies of Notes to Condensed Consolidated Financial Statements.

# Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information contained in the Financial Risk Management section of Management's Discussion and Analysis of Financial Condition and Results of Operations of the Company's 2014 Form 10-K Annual Report is incorporated herein by reference.

# **Item 4. CONTROLS AND PROCEDURES**

# **Evaluation of Disclosure Controls and Procedures**

The Company's principal executive officer and its principal financial officer, based on their evaluation of the Company's disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e)) have concluded that the Company's disclosure controls and procedures are effective for the purposes set forth in the definition thereof in Exchange Act Rule 13a-15(e) as of September 30, 2015.

#### Changes in Internal Control Over Financial Reporting

There was no change in the Company's internal control over financial reporting that occurred during the Company's current fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### Part II. OTHER INFORMATION

# **Item 1. LEGAL PROCEEDINGS**

The Company is involved in claims litigation arising in the ordinary course of business, both as a liability insurer defending or providing indemnity for third-party claims brought against insureds and as an insurer defending coverage claims brought against it. The Company accounts for such activity through the establishment of unpaid loss and loss adjustment expense reserves. Management expects that the ultimate liability, if any, with respect to such ordinary-course claims litigation, after consideration of provisions made for potential losses and costs of defense, will not be material to the consolidated financial condition, results of operations or cash flows of the Company.

The Company is also involved in other kinds of legal actions, some of which assert claims for substantial amounts. These actions include, among others, individual actions in which punitive damages are sought, such as claims alleging bad faith in the handling of insurance claims or other allegedly unfair or improper business practices. Management expects that the ultimate liability, if any, with respect to such lawsuits, after consideration of provisions made for estimated losses, will not be material to the consolidated financial condition of the Company. Nonetheless, given the large or indeterminate amounts sought in certain of these actions, and the inherent unpredictability of litigation, the outcome in certain matters could, from time to time, have a material adverse effect on the Company's consolidated financial condition, results of operations or cash flows in particular quarterly or annual periods.

# **Item 1A. RISK FACTORS**

Investing in the Company involves risk. In deciding whether to invest in the securities of the Company, you should carefully consider the risk factors disclosed in Item 1A of Part I of the Company's Annual Report on Form 10-K for the year ended December 31, 2014, any of which could have a significant or material adverse effect on the business, financial condition, operating results or liquidity of of the Company. This information should be considered carefully together with the other information contained in this report and the other reports and materials filed by the Company with the SEC.

### Item 6. EXHIBITS

See Exhibits Index on page 72

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HARTFORD LIFE INSURANCE COMPANY

/s/ Peter F. Sannizzaro

Peter F. Sannizzaro

Senior Vice President and Principal Accounting Officer (Principal Financial Officer and duly authorized signatory)

October 29, 2015

# HARTFORD LIFE INSURANCE COMPANY AND SUBSIDIARIES FORM 10-Q

# FOR THE QUARTER ENDED SEPTEMBER 30, 2015 EXHIBITS INDEX

12.01	Computation of Ratio of Earnings to Fixed Charges **
15.01	Deloitte & Touche LLP Letter of Awareness **
31.01	Certification of Brion S. Johnson pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 **
31.02	Certification of Peter F. Sannizzaro pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 **
32.01	Certification of Brion S. Johnson pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 **
32.02	Certification of Peter F. Sannizzaro pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 **
101.INS	XBRL Instance Document **
101.SCH	XBRL Taxonomy Extension Schema **
101.CAL	XBRL Taxonomy Extension Calculation Linkbase **
101.DEF	XBRL Taxonomy Extension Definition Linkbase **
101.LAB	XBRL Taxonomy Extension Label Linkbase **
101.PRE	XBRL Taxonomy Extension Presentation Linkbase **

<sup>\*\*</sup>Filed with the Securities and Exchange Commission as an Exhibit to this report.

Exhibit No.

# HARTFORD LIFE INSURANCE COMPANY

# COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES AND EARNINGS TO COMBINED FIXED CHARGES AND PREFERRED STOCK DIVIDENDS

(In millions)

	Months Ended otember 30,			Ye	ars Ended	De	cember 31,		
	 2015		2014		2013		2012		2011
EARNINGS:									
Income (loss) from continuing operations before income taxes	\$ 556	\$	861	\$	561	\$	531	\$	(137
Add: Total fixed charges, before interest credited to contractholders	_		_		_		_		_
Total earnings (loss), before interest credited to contractholders	556		861		561		531		(137
Interest credited to contractholders [1]	512		725		952		1,526		1,554
Total earnings	\$ 1,068	\$	1,586	\$	1,513	\$	2,057	\$	1,417
FIXED CHARGES:									
Interest expense	\$ _	\$	_	\$	_	\$	_	\$	_
Interest factor attributable to rentals and other	_		_		_		_		_
Total fixed charges, before interest credited to contractholders	_		_		_		_		_
Interest credited to contractholders [1]	512		725		952		1,526		1,554
Total fixed charges	\$ 512	\$	725	\$	952	\$	1,526	\$	1,554
RATIOS:									
Total earnings to total fixed charges [2]	2.1		2.2		1.6		1.3		NM
Deficiency of total earnings to total fixed charges [3]	\$ _	\$	_	\$	_	\$	_	\$	137
		•				*		•	
Ratio before interest credited to contractholders									
Total earnings to total fixed charges [2] [4]	NM		NM		NM		NM		NM

<sup>[1]</sup> Interest credited to contractholders includes interest credited on general account assets and interest credited on consumer notes.

<sup>[2]</sup> Ratios of less than one-to-one are presented as "NM" or not meaningful.
[3] Represents additional earnings that would be necessary to result in a one-to-one ratio.

<sup>[4]</sup> This secondary ratio is disclosed for the convenience of policyholders invested in the Company's general account and Consumer Note holders.

October 29, 2015

Hartford Life Insurance Company 200 Hopmeadow Street Simsbury, Connecticut

We have reviewed, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the unaudited interim financial information of Hartford Life Insurance Company and subsidiaries (the "Company") for the periods ended September 30, 2015, and 2014, as indicated in our report dated October 29, 2015; because we did not perform an audit, we expressed no opinion on that information.

We are aware that our report referred to above, which is included in the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2015, is incorporated by reference in Registration Statement Nos. 333-202372, 333-192083, 333-192080, 333-202371, 333-192081 and 333-192082 on Form S-3.

We also are aware that the aforementioned report, pursuant to Rule 436(c) under the Securities Act of 1933, is not considered a part of the Registration Statement prepared or certified by an accountant or a report prepared or certified by an accountant within the meaning of Sections 7 and 11 of that Act.

DELOITTE & TOUCHE LLP Hartford, Connecticut

#### HARTFORD LIFE INSURANCE COMPANY

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ENACTED BY SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Brion S. Johnson, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Hartford Life Insurance Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal controls over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date:	October 29, 2015	
By:	/s/ Brion S. Johnson	
	Brion S. Johnson	
	President	

#### HARTFORD LIFE INSURANCE COMPANY

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ENACTED BY SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Peter F. Sannizzaro, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Hartford Life Insurance Company;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal controls over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 29, 2015

By: /s/ Peter F. Sannizzaro

Peter F. Sannizzaro

Senior Vice President and Principal Accounting Officer

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ENACTED BY SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q for the period ended September 30, 2015 of Hartford Life Insurance Company (the "Company"), filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned hereby certifies, pursuant to 18 U.S.C. section 1350 as enacted by section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1) The Report fully complies with the requirements of section 13(a) or section 15(d) of the Securities Exchange Act of 1934; and
- 2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Brion S. Johnson

Brion S. Johnson

President

Date: October 29, 2015

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ENACTED BY SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q for the period ended September 30, 2015 of Hartford Life Insurance Company (the "Company"), filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned hereby certifies, pursuant to 18 U.S.C. section 1350 as enacted by section 906 of the Sarbanes-Oxley Act of 2002, that:

- 1) The Report fully complies with the requirements of section 13(a) or section 15(d) of the Securities Exchange Act of 1934; and
- 2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Peter F. Sannizzaro

Peter F. Sannizzaro

Senior Vice President and Principal Accounting Officer

Date: October 29, 2015